

# **PHEIM**

**UNIT TRUSTS BERHAD** (545919-A)

[www.pheimunittrusts.com](http://www.pheimunittrusts.com)

## **DANA MAKMUR PHEIM**

### **RESPONSIBILITY STATEMENT**

This Product Highlights Sheet has been reviewed and approved by the directors of Pheim Unit Trusts Berhad and they collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, there are no false or misleading statements, or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

### **STATEMENT OF DISCLAIMER**

The Securities Commission Malaysia has authorized the issuance of Dana Makmur Pheim and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorization of the Dana Makmur Pheim and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission Malaysia recommends the Dana Makmur Pheim or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

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**This Product Highlights Sheet only highlights the key features and risks of this unlisted capital market product. Investors are advised to request, read and understand the disclosure documents before deciding to invest.**

## PRODUCT HIGHLIGHTS SHEET

### DANA MAKMUR PHEIM

#### BRIEF INFORMATION ON THE PRODUCT

##### 1. What is this product about?

Dana Makmur Pheim aims to provide its Unit Holders with steady income and some prospects for capital appreciation in the longer term by investing in a balanced portfolio of equities and fixed income instruments which strictly comply with the principles of the Shariah.

#### PRODUCT SUITABILITY

##### 2. Who is this product suitable for?

This fund is primarily for investors who:

- want to invest in stocks and other instruments that comply with Shariah requirements
- seek steady income
- seek some prospects of capital appreciation
- are willing to accept moderate risks

#### KEY PRODUCT FEATURES

##### 3. What am I investing in?

Fund Category	Balanced Fund
Type of Fund	Growth and Income (Islamic)
Launch Date	28 January 2002
Financial Year End	31 December
Initial Offer Price	RM1.00
Minimum Initial Investment	RM1,000
Minimum Additional Investment	RM100
Investment Strategy & Asset Allocation	Shariah-compliant equities & equity-related securities maximum - 60%; minimum - 0%. Sukuk & Islamic liquid assets: maximum - 100%; minimum - 40%.

The Fund adopts a predominantly value approach to investment and active asset allocation strategy. The external investment manager may vary its equities and Sukuk/Islamic liquid assets weighting accordingly to accommodate fluctuating market cycles and changing macroeconomic conditions.

Performance Benchmark	60% of FTSE Bursa Malaysia EMAS Shariah Index 40% of Maybank 1-year General Investment Account (GIA) rate
	<i>Note: For Balanced Fund, the asset allocation for Shariah-compliant equities and equity-related securities is from the minimum of 0% up to the maximum of 60% of the Fund's NAV and for sukuk and other Islamic liquid assets a minimum of 40% up to the maximum of 100% of the Fund's NAV. Cash, if any, is held for trading or administrative purposes. Therefore, the composite performance benchmark of the Fund will be 60% FTSE Bursa Malaysia EMAS Shariah Index return and 40% of Maybank 1-year General Investment Account (GIA) rate return.</i>

**4. Who am I investing with?**

Investment Manager	Pheim Asset Management Sdn. Bhd.
Trustee	Maybank Trustees Bhd.
Syariah Adviser	Amanie Advisors Sdn. Bhd.
Sub-Custodian (Local)	Maybank Custody Services
Sub-Custodian (Foreign)	Standard Chartered Bank Malaysia Berhad
Auditor	Folks DFK & Co
Taxation Consultant	Folks Taxation Sdn. Bhd.
Principal Bankers	Malayan Banking Bhd.

**KEY RISKS**

**5. What are the key risks associated with this product?**

5.1 Risk and Your Investment

The value of your investment will go up and down with the value of the Fund's assets. You may receive less money than what you have invested and there is no guarantee that you will receive any income distribution.

The risk that you take depends on many factors – for example, which class of assets did the Fund invest in, how long do you intend to invest and the timing of your investment.

5.2 Specific Risks Associated with the Investment Portfolio of the Funds

Market risk	The market price of securities owned by the Funds might go down or up, sometimes rapidly or unpredictably. Securities may decline in value due to factors affecting the securities market generally or particular industries represented in the securities market. At times, the market environment which typically includes changes in regulations, politics, and the economy of the country would affect the market value of securities. Market risk is also influenced by global economics and geopolitical developments. The Funds may mitigate the risk by engaging in derivatives contracts like futures and options to protect the value of underlying securities. In the event derivatives contracts are unavailable or prohibited, the Manager will sell down our equity investment and hold cash to preserve the capital during adverse market conditions. Since the major portions of the Funds' investment are in the equity securities, the Unit price of the Funds will fluctuate in line with the market performance. Equity securities generally have greater price volatility than fixed income securities or sukuk.
Individual stock risk	The Fund's portfolio comprises a spread of counters. However, the weak performance of individual counters invested can affect the overall NAV of the Funds and therefore the price of the Units. This risk may be mitigated through the well-diversified nature of Funds' portfolio.
Currency risk	The value of foreign investments will reflect the currency movements. Fluctuations in the denominated currencies of the foreign shares and bonds will affect the price of the Units.
Country risk	The stock prices may be affected by the political and economic conditions of the country in which the stocks are listed. Unexpected events may stop the Manager from realising the full value of assets in those countries.

Liquidity risk	This risk occurs in thinly traded or illiquid securities. Should the Funds need to sell a relatively large amount of such securities, the act itself may significantly depress the selling price. The risk may be minimised by placing a prudent level of funds in short term deposits and by investing in stocks whose liquidity is adjudged to commensurate with the expected level of the Funds.
Interest rate risk	The risk refers to the effect of interest rate changes on the market value of a bond/performance of a sukuk portfolio. In the event of rising interest rates, prices of fixed income securities/demand for sukuk will decrease and vice versa. Meanwhile, debt securities/sukuk with longer maturity and lower coupon/profit rate are more sensitive to interest rate changes. This risk may be mitigated via the management of the duration structure of the fixed income securities/sukuk portfolio. The interest rate is a general indicator that will also have an impact on DMP. It does not in any way suggest that DMP will invest in conventional financial instruments.
Credit/Default risk	This risk relates to Funds' investment in sukuk or debt-type investments such as bonds, debentures, fixed income instruments and/or sale of securities, money market instruments and deposit placements. The institution in which the Funds invest in may not be able to make the required interest/profit payments or repayment/payment of principal. The Funds could lose money if the issuer or guarantor of a fixed income security, or the counterpart to a derivatives contract, repurchase agreement or a loan of portfolio securities, is unable or unwilling to make timely principal and/or interest/profit payments, or to otherwise honour its obligations.
Reclassification of Shariah Status risk	The risk that the currently held Shariah-compliant securities in the portfolio of DMP may be reclassified as Shariah non-compliant in the periodic review of the securities by the SACSC, the Fund's Shariah Adviser or the Shariah Boards of the relevant Islamic indices. If this occurs, the Manager will take the necessary steps to dispose of such securities. There may be opportunity loss to the Funds due to the Funds not being allowed to retain the excess capital gains derived from the disposal of the Shariah non-compliant equities. The value of the Funds may also be adversely affected in the event of a disposal of Shariah non-compliant equities at a price lower than the investment cost.
Derivatives/Structured Product Risk	The Funds may invest in derivatives or structured products, where appropriate for hedging purposes. When the Funds participate in derivatives or structured products for hedging activities, any potential upsides of currency or interest rate or securities' price movements arising is limited as the objective is to protect the Fund's value. Participation in these financial instruments may require the deposit of initial margin and additional deposit of margin on short notice if the market moves against the hedging positions. If no provision is made for the required margin within the prescribed time, the position may be liquidated at a loss. Therefore, it is essential that such positions in derivatives or structured products are monitored closely. Such participation in derivatives or structured products is also exposed to the failure or default of the counterparty to these financial instruments which may adversely affect the Fund's value. Investing in derivatives or structured products may also result in the likelihood of high volatility in the NAV of the Fund.

## FEES & CHARGES

### 6. What are the fees and charges involved?

Maximum Sales Charge	5.00%
Repurchase Charge	Nil
Switching Fee	One (1) free switch per account per year. (Discouraged to switch from Syariah-based fund to a conventional fund especially for Muslim Unit Holders.)
Transfer Fee	RM50
Annual management Fee	1.5% of the Fund's NAV
Annual Trustee Fee	0.07% p.a. of the Fund's NAV subject to a minimum fee of RM18,000 (excluding foreign sub-custodian fee).
Other Charges	Nil

Expenses indirectly related to the Fund

- auditor and other professional fees;
- tax and duties imposed by the authorities;
- Shariah Adviser's fee
- Investment Committee Members' fee;
- cost of convening meetings of Unit Holders other than those incurred by or for the benefit of the manager or Trustee;
- cost for modification of Deed save where such modification is for the benefit of the Manager and/or the Trustee;
- cost of production and distribution of reports of the Fund, tax vouchers, dividend warrants and notices to Unit Holders; and
- other fees/expenses permitted in the Deed.

**INVESTORS SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT**

**FUND PERFORMANCE**

**7. Information on Fund Performance**

7.1 Average Total Returns for the following period ended 31 December 2018

Period	Return (%)
1 Year	-9.45
3 Years	9.15
5 Years	28.81
10 Years	162.49
Annualised (Since Inception)	8.78

7.2 Annual Total Returns for the last ten financial year ended 31 December 2018

	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Fund	-9.45	20.70	-0.13	10.04	5.28	26.49	5.87	1.7	10.7	35.10
Benchmark	-6.85	7.82	-2.11	2.89	-1.17	9.27	8.40	2.78	11.82	25.96

1-Year performance review: The Fund decreased -9.45% for the financial year ended 31 December 2018 while its benchmark decreased -6.85%.

7.3 Portfolio Turnover Ratio for the following period ended 31 December 2018

Period	Times (x)
2018	0.41
2017	0.42
2016	0.19
2015	0.39

The portfolio turnover ratio for the year reduced slightly due to higher average NAV during the year amid the higher investment trading for the year.

7.4 Declaration of Cash Distribution

Distribution Date	Distribution/Unit (Gross) (sen)	NAV/Unit before distribution	NAV/Unit after distribution
26/12/2002	2.50 sen	1.0028	0.9778
24/12/2003	5.50 sen	1.3084	1.2534
10/12/2004	6.00 sen	1.3447	1.2847
16/12/2005	6.10 sen	1.1907	1.1297
08/12/2006	6.20 sen	1.3741	1.3121
14/12/2007	6.30 sen	1.6340	1.5710
12/12/2008	6.30 sen	1.1410	1.0780
17/12/2009	6.35 sen	1.4666	1.4031

28/04/2011	6.00 sen	1.6301	1.5701
27/04/2012	6.00 sen	1.6429	1.5829
26/04/2013	6.00 sen	1.6665	1.6065
29/04/2014	6.50 sen	2.0372	1.9722
27/03/2015	6.75 sen	2.0449	1.9774
28/04/2016	6.75 sen	2.0839	2.0164
20/04/2017	6.00 sen	2.2124	2.1524
26/04/2018	6.75 sen	1.1376	1.0701
25/04/2019	6.75 sen	1.1613	1.0938

*Note: All returns above are calculated based on NAV per unit adjusted for income distribution.*

*Data source: Bloomberg*

**PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE**

## VALUATION AND EXISTING FROM INVESTMENT

### 8. How often are valuations available?

At the end of each Business Day, the Manager will value the Fund's investments to reflect the Fund's current market price. The NAV per Unit of the Fund will be calculated on a forward pricing basis, which means that it is calculated at the end of the next valuation point, after the application for investment or repurchase of units of the Fund is received by us.

The Fund's NAV per unit will be available on our website, [www.pheimunittrusts.com](http://www.pheimunittrusts.com).

### 9. How can I exit from this investment and what are the risks and costs involved?

#### Repurchase of Units or Redemption

You may repurchase all or part of your Units on any Business Day subject to a minimum repurchase amount of at least 500 Units or such other limit at our discretion (unless it is a full repurchase). There is no limit to the frequency of repurchase transactions. However, if the request for repurchase leaves a Unit Holder with less than 1,000 Units (minimum holdings), the Unit Holder may be required to make an application to the Manager to repurchase all of the Unit Holder's holdings in the respective Funds.

You can make a repurchase by completing the transaction form and submitting it through our agents or direct to our head office. Please ensure that the transaction form is signed in accordance with the signing instructions given to us to avoid delays in processing repurchase.

A valid repurchase request received before the cut-off time on any Business Day will be processed on the same day using the Unit price set at the close of the Business Day (forward pricing). If the said repurchase request is received after the cut-off time, the repurchase request will be processed on the next Business Day using the Unit price set at the close of that Business Day. If the application is received on a non-Business Day, the repurchase will be processed on the next Business Day using the Unit price set at the close of that Business Day.

You will be paid within 10 days from the date we receive a complete repurchase request transaction form.

#### Cooling –off Rights

A cooling-off right refers to the right of an investor to obtain a refund of his investment in the Fund if the Unit Holder so requests within the cooling-off period. The cooling-off period of any funds is 6 Business Days commencing from the date of receipt of the complete application form by us. Only applicable for initial investment by investors in any funds managed by us for the first time only. The cooling-off right is not applicable to corporation or institution, our staff and persons registered with a body approved by the SC to deal in unit trusts.

The refund for every Unit held by you pursuant to the exercise of the cooling-off right shall be the sum of:

- a) the NAV per Unit on the day the Units were first purchased; and
- b) the sales charge per Unit originally imposed on the day the Units were purchased.

When a cooling-off right is exercised, the money will be refunded to the applicant within 10 days of receipt of the notice of cooling-off by the Manager.

## CONTACT INFORMATION

### 10. Who should I contact for further information or to lodge a complaint?

#### 1. For internal dispute resolution, you may contact:

The Manager  
- Registered office and Head Office  
- via phone to  
- via fax to  
- via email to

Pheim Unit Trusts Berhad (545919-A)  
7th Floor, Menara Hap Seng (Letter Box 12)  
1 & 3, Jalan P.Ramlee  
50250 Kuala Lumpur  
(603)2142 8888  
(603)2141 9199  
[support@pheimunittrusts.com](mailto:support@pheimunittrusts.com)

#### 2. If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Corporation (SIDREC):

- via phone to  
- via fax to  
- via email to  
- via letter to

(603)2282 2280  
(603)2282 3855  
[info@sidrec.com.my](mailto:info@sidrec.com.my)  
Securities Industry Dispute Resolution Center (SIDREC)  
Unit A-9-1, Level 9, Tower A  
Menara UOA Bangsar  
No. 5, Jalan Bangsar Utama 1  
59000 Kuala Lumpur

#### 3. You can also direct your complaint to the SC even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the SC's Investor Affairs & Complaints Department:

- via phone to  
- via fax to  
- via email to  
- via online complaint form  
- via letter to

(603)6204 8999  
(603)6204 8991  
[aduan@seccom.com.my](mailto:aduan@seccom.com.my)  
available at [www.sc.com.my](http://www.sc.com.my)  
Securities Commission Malaysia  
Consumer & Investor Office  
No 3 Persiaran Bukit Kiara  
Bukit Kiara  
50490 Kuala Lumpur

#### 4. Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau:

- via phone to  
- via fax to  
- via email to  
- via online complaint form  
- via letter to

(603)2092 3800  
(603)2093 2700  
[complaints@fimm.com.my](mailto:complaints@fimm.com.my)  
[www.fimm.com.my](http://www.fimm.com.my)  
Legal, Secretarial & Regulatory Affairs  
Federation of Investment Managers Malaysia  
19-06-1, 6th Floor Wisma Tune  
No. 19, Lorong Dungun  
Damansara Heights  
50490 Kuala Lumpur