## directors' report

The directors have pleasure in presenting their report together with the audited financial statements of the Bank for the financial year ended 31 December 2004.

#### **Principal Activities**

The principal activities of the Bank are Islamic banking business and related financial services.

The principal activity of the Bank's subsidiaries are as disclosed in Note 11 to the financial statements.

There have been no significant changes in these activities during the financial year.

#### Results

RM'000 Net loss for the year (26,302)

In the opinion of the directors, the results of the operations of the Bank during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature.

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the statement of changes in equity.

#### Dividend

No dividend has been paid or declared by the Bank since the end of the previous financial year. The directors do not recommend the payment of any dividend in respect of the current financial year.

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#### Directors

The names of the directors of the Bank in office since the date of the last report and at the date of this report are:

Dato' Ismail Shahudin

Ismail Ibrahim

Ashari Ayub

Datin Azizah Bte, Mohd, Jaafar

Dato' Othman Abdullah

Datuk Mohd Khamil Jamil (Appointed on 20 April 2004)

Dr. Aziuddin Ahmad (Appointed on 24 August 2004)

Abdul Jabbar Abdul Majid (Appointed on 13 October 2004)

Datuk Ismail Haji Ahmad (Resigned on 1 April 2004)

Mohamed Ismail Mohamed Shariff (Resigned on 6 January 2005)

Fazlur Rahman Ebrahim (Resigned on 31 January 2005)

#### **Directors' Benefits**

Neither at the end of the financial year, nor at any time during that year, did there subsist any arrangement to which the Bank was a party, whereby directors might acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate.

Since the end of the previous financial year, no director of the Bank has received or become entitled to receive benefits (other than directors' remuneration as disclosed in Note 24 to the financial statements) by reason of a contract made by the Bank or a related corporation with the director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest.

#### **Directors' Interest**

None of the directors who held office at the end of the financial year had, according to the register required to be kept under Section 134 of the Companies Act 1965, an interest in shares of the Bank or its related corporations.

#### Issue of Shares

During the financial year, the Bank:

(a) reduced its authorised ordinary share capital from RM4,000,000,000 to RM3,000,000,000 through the conversion of 1,000,000,000 ordinary shares of RM1 each into 1,000,000,000 Musharakah Irredeemable Non-Cumulative Convertible Preference Shares ("MINCCPS") of RM1 each; and

(b) increased its issued and paid-up share capital from RM225,846,000 to RM397,275,000 by way of the issuance of 171,429,000 MINCCPS at a nominal amount of RM1 each for additional working capital purposes.

The terms of the MINCCPS are disclosed in Note 17 to the financial statements.

#### Other Statutory Information

- (a) Before the income statement and balance sheet of the Bank were made out, the directors took reasonable steps:
  - (i) to ascertain that proper actions had been taken in relation to the writing off of bad financing and the making of provisions for doubtful financing and have satisfied themselves that all known bad financing had been written off and that adequate provisions had been made for bad and doubtful financing; and
  - (ii) to ensure that any current assets which were unlikely to realise their value as shown in the accounting records in the ordinary course of business had been written down to an amount which they might be expected so to realise.
- (b) At the date of this report, the directors are not aware of any circumstances which would render:
  - (i) the amount written off for bad financing, or the amount of the provision for bad and doubtful financing in the financial statements of the Bank inadequate to any substantial extent; and
  - (ii) the values attributed to current assets in the financial statements of the Bank misleading.
- (c) At the date of this report, the directors are not aware of any circumstances which have arisen which would render adherence to the existing method of valuations of assets or liabilities of the Bank misleading or inappropriate.
- (d) At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Bank which would render any amount stated in the financial statements misleading.
- (e) As at the date of this report, there does not exist:
  - (i) any charge on the assets of the Bank which has arisen since the end of the financial year which secures the liabilities of any other person; or
  - (ii) any contingent liability in respect of the Bank which has arisen since the end of the financial year.

#### Other Statutory Information (Contd.)

- (f) In the opinion of the directors:
  - (i) no contingent liability or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which will or may affect the ability of the Bank to meet its obligations as and when they fall due; and
  - (ii) no item, transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which is likely to affect substantially the results of the operations of the Bank for the financial year in which this report is made.

#### Prospects for 2005

The year 2004 was a much better year than 2003 for businesses. With average growth rate for the first three quarters of 2004 registered at 7.6%, Malaysia is in a comfortable position to achieve the target growth of 7.0% for the year. For 2005, however, the economic growth is expected to hover around 6% due to the downside risk expected in the year. This growth albeit slower compared to 2004 is expected to be broad-based, except for the construction industry, which would not be as robust as the other sectors.

Inflation rate, which is measured by the consumer price index, remained relatively low in the first eleven months of 2004 at an average rate of 1.4% although the rates were creeping up slightly in the third quarter of the year due to the rise of the global oil prices. In 2005, inflation rate could accelerate to between 1.8% and 2.0%.

With interest rate expected to be manageable, the banking industry in Malaysia would continue to record a healthy growth. This is supported by the higher expected private consumption in 2005.

Islamic banking continues to grow rapidly in Malaysia. At the end of November 2004, Islamic banking deposits totalled RM51.09 billion, while total financing stood at RM49.4 billion, up 29% and 56% respectively from a year ago.

Malaysian Islamic Banking System is expected to gain momentum in 2005, especially with the issuance of new Islamic banking licenses by Bank Negara Malaysia to three foreign parties namely, Kuwait Finance House, Saudi Arabia-based Ar-Rajhi Bank and a consortium led by Qatar Islamic bank. The move is expected to improve efficiency and strengthen global integration of domestic Islamic Banking System, as well as a step forward in developing Malaysia into a regional financial centre for Islamic banking and finance.

#### **Business Plan 2005**

The adjustments and programmes made in early 2004 to remodel the Bank's business have begun to bear fruits as reflected in the significant increase in consumer financing. The new business model underlines a target of 60% portfolio in consumer financing in 2005, while maintaining the Bank's share in corporate and commercial financing.

Programmes conducted in 2004 and continuing in 2005 are strategic measures to address the Bank's present high cost structure, increase the Bank's financing assets, improve deposits mix, and at the same time enhance customer service and image of the Bank.

Retail and Consumer financing which has been at the core of the Bank's activities for 2003, continued to be given emphasis in 2004. To increase the Bank's market share in Retail and Consumer financing, a change programme known internally as Muamalat Transformation Programme (MTP) was officially launched in 2004. The programme called for a relook at best practices in structure, processes and systems that will ensure Retail and Consumer financing attain efficiency and speed in its delivery system comparable to the industry. In essence, MTP entails financing origination and marketing to be specialized at branches or delivery points while processing, approvals and credit administration are centralized at a specially dedicated Service Center at Bandar Tasik Selatan, manned by trained personnel.

The Bank will continue to focus on SMEs, corporate and commercial sectors including exposure in trade finance. At the same time origination, processing and monitoring activities will be reviewed to improve effectiveness and quality assets.

Investment Banking Department will continue to build name and niche in Islamic Private Debt Securities and it hopes to contribute towards increasing the Bank's fee-based income. It will expand into corporate finance, advisory services and other innovative products, with a dedicated staff force with the necessary skill already in place. The Bank's efforts through the Treasury Department to maximize profitability from investment activities would be enhanced further through short and long term investment activities in the market.

To alleviate the present high cost structure of the Bank, various activities are being taken to increase staff productivity, conduct austerity drive and realign job functions and staff skills to meet specific needs of the new business model. Branch network configuration will also be reviewed with the view to attain optimal efficiency.

Overall success of these efforts will be achieved through a personnel policy which will involve redesigning and communicating clearly the job functions, staff performance evaluation and improve skills in sales and marketing.

#### **Rating by External Rating Agencies**

No rating has been conducted by external agencies on the Bank.

#### Disclosure of Shariah Advisory Council

The Bank's business activities are subject to the Shariah compliance and conformation by the Shariah Advisory Council consisting of 7 members appointed by the Board for 2 year term. The role and authority of the Shariah Advisory Council are as follows:

- (a) To advise the Bank in ensuring that all aspects of the operations are in accordance with Shariah principles;
- (b) To review the compatibility of new Islamic financial products proposed by the Bank; and
- (c) To give views and decisions on the issues of banking operations pertaining to Shariah matters.

#### **Zakat Obligations**

The Bank pays zakat only on its business. The Bank does not pay zakat on behalf of the shareholders or depositors.

#### **Auditors**

The auditors, Ernst & Young, have indicated their willingness to continue in office.

Signed on behalf of the Board in accordance with a resolution of the directors

#### **Dato' Ismail Shahudin**

**Ismail Ibrahim** 

Kuala Lumpur, Malaysia 29 March 2005

## annual report 2004

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## statement by directors

pursuant to Section 169(15) of the Companies Act, 1965

We, Dato' Ismail Shahudin and Ismail Ibrahim, being two of the directors of Bank Muamalat Malaysia Berhad, do hereby state that, in the opinion of the directors, the accompanying financial statements set out on pages 38 to 85 are drawn up in accordance with applicable Approved Accounting Standards in Malaysia and the provisions of the Companies Act, 1965, modified to comply with the principles of Shariah and Bank Negara Malaysia Guidelines, so as to give a true and fair view of the financial position of the Bank as at 31 December 2004 and of the results and cash flows of the Bank for the year then ended.

Signed on behalf of the Board in accordance with a resolution of the directors

#### Dato' Ismail Shahudin

Ismail Ibrahim

Kuala Lumpur, Malaysia 29 March 2005

statutory declaration

pursuant to Section 169(16) of the Companies Act, 1965

I, Mohd Zafer Mohd Hashim, being the officer primarily responsible for the financial management of Bank Muamalat Malaysia Berhad, do solemnly and sincerely declare that the accompanying financial statements set out on pages 38 to 85 are in my opinion, correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act 1960.

Subscribed and solemnly declared by the abovenamed Mohd Zafer Mohd Hashim at Kuala Lumpur in Federal Territory on 29 March 2005

Mohd Zafer Mohd Hashim

Before me,

Commissioner for Oaths Kuala Lumpur, Malaysia 29 March 2005

# Bank Muamalat (6175-W)

## report of the Shariah Advisory Council

We, the Shariah Advisory Council of Bank Muamalat Malaysia Berhad, do hereby confirm that in our opinion, the operations of the Bank for the year ended 31 December 2004 have been conducted in conformity with the Shariah principles.

Signed on behalf of the Shariah Advisory Council,

Prof. Madya Dr Abdul Halim Muhammad Chairman

Kuala Lumpur, Malaysia 29 March 2005

Mohd Hafiz Haji Fauzi

Secretary

## report of the auditors

to the member of Bank Muamalat Malaysia Berhad

We have audited the accompanying financial statements set out on pages 38 to 85. These financial statements are the responsibility of the Bank's directors.

It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you, as a body, in accordance with Section 174 of the Companies Act, 1965 and for no other purpose. We do not assume responsibility to any other person for the content of this report.

We conducted our audit in accordance with applicable Approved Standards on Auditing in Malaysia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

#### In our opinion:

- (a) the financial statements have been properly drawn up in accordance with the provisions of the Companies Act, 1965 and applicable MASB Approved Accounting Standards in Malaysia modified to comply with the principles of Shariah and Bank Negara Malaysia guidelines, so as to give a true and fair view of:
  - (i) the financial position of the Bank as at 31 December 2004 and of the results and the cash flows of the Bank for the year then ended; and
  - (ii) the matters required by Section 169 of the Companies Act, 1965 to be dealt with in the financial statements of the Bank; and
- (b) the accounting and other records and the registers required by the Act to be kept by the Bank have been properly kept in accordance with the provisions of the Act.

**Ernst & Young** 

AF: 0039

Chartered Accountants

**Nik Rahmat Kamarulzaman bin Nik Ab. Rahman**No. 1759/02/06(J)
Partner

Kuala Lumpur, Malaysia 29 March 2005

## balance sheet

as at 31 December 2004 (19 Zulkaedah 1425)

|   |      | 2004      | 2003      |
|---|------|-----------|-----------|
| ASSETS  | Note | RM'000    | RM'000    |
| Cash and short term funds                           | 3    | 43,332    | 31,813    |
| Deposits and placements with financial institutions | 4    | 3,171,211 | 2,042,600 |
| Dealing securities                                  | 5    | 342,533   | 704,971   |
| Investment securities                               | 6    | 1,511,175 | 2,047,011 |
| Financing of customers                              | 7    | 2,703,321 | 2,140,966 |
| Statutory deposits with Bank Negara Malaysia        | 8    | 162,427   | 205,127   |
| Other assets  | 9    | 57,783    | 70,179    |
| Property, plant and equipment                       | 10   | 55,016    | 59,700    |
| Investment in subsidiaries                          | 11   | 5         | 5         |
| Deferred tax asset (net)                            | 12   | 14,611    | 13,570    |
| Total assets  |      | 8,061,414 | 7,315,942 |
| LIABILITIES   |      |           |           |
| Retirement benefit obligations                      | 13   | -         | 16,275    |
| Deposits from customers                             | 14   | 7,459,031 | 6,846,533 |
| Bills and acceptances payable                       |      | 40,413    | 59,125    |
| Other liabilities                                   | 15   | 63,714    | 40,480    |
| Provision for zakat                                 |      | 109       | 509       |
| Total liabilities                                   |      | 7,563,267 | 6,962,922 |
| SHAREHOLDERS' FUNDS                                 |      |           |           |
| Share capital                                       | 17   | 397,275   | 225,846   |
| Reserves  |      | 100,872   | 127,174   |
|   |      | 498,147   | 353,020   |
|   |      | ·         |           |
| TOTAL LIABILITIES AND SHAREHOLDERS' FUNDS           |      | 8,061,414 | 7,315,942 |
| COMMITMENTS AND CONTINGENCIES                       | 28   | 2,115,882 | 1,740,247 |
| CAPITAL ADEQUACY                                    | 32   |           |           |
| Core capital ratio                                  |      | 13.4%     | 10.2%     |
| Risk-weighted capital ratio                         |      | 14.6%     | 11.2%     |
|   |      |           |           |

The accompanying notes form an integral part of the financial statements.

### income statement

for the year ended 31 December 2004 (19 Zulkaedah 1425)

|  | Note  | 2004<br>RM'000 | 2003<br>RM'000 |
|--|-------|----------------|----------------|
| Income derived from investment of depositors' funds and others | 18    | 306,523        | 282,750        |
| Allowance for losses on financing                              | 19    | (76,601)       | (34,585)       |
| Transfer from profit equalisation reserves                     | 16    | -              | 477            |
| Other expenses directly attributable to the                    |       |                |                |
| investment of the depositors and shareholders' funds           |       | (2,884)        | (1,561)        |
| Total distributable income                                     |       | 227,038        | 247,081        |
| Income attributable to depositors                              | 20    | (154,780)      | (148,538)      |
| Income attributable to the shareholders                        |       | 72,258         | 98,543         |
| Income derived from investment of shareholders' funds          | 21    | 48,179         | 45,410         |
| Total net income   |       | 120,437        | 143,953        |
| Personnel expenses   | 22    | (66,640)       | (62,442)       |
| Other overheads and expenditure                                | 23    | (80,616)       | (67,066)       |
| Retirement benefit settlement cost                             | 13(a) | -              | (7,178)        |
| (Loss)/profit before zakat and taxation                        |       | (26,819)       | 7,267          |
| Zakat  | 25    | -              | (410)          |
| Taxation   | 26    | 517            | (3,271)        |
| Net (loss)/profit for the financial year                       |       | (26,302)       | 3,586          |
| (Loss)/earnings per share (sen):                               | 27    | (11.65)        | 1.59           |

## statement of changes in equity for the year ended 31 December 2004 (19 Zulkaedah 1425)

|                               | N                | Musharakah<br>Irredeemable<br>Ion-Cumulative<br>Convertible |                       |                    |                    |          |
|-------------------------------|------------------|---|-----------------------|--------------------|--------------------|----------|
|                               | Share<br>Capital | Preference<br>Shares  | Statutory<br>Reserve* | General<br>Reserve | Retained<br>Profit | Total    |
|                               | RM'000           | RM'000  | RM'000                | RM'000             | RM'000             | RM'000   |
| At 1 January 2003             | 225,846          | -   | 61,062                | 10,394             | 52,132             | 349,434  |
| Net profit for the year       | -                | -   | -                     | -                  | 3,586              | 3,586    |
| Transfer to statutory reserve | -                | -   | 1,793                 | -                  | (1,793)            | -        |
| Transfer to retained profit   | -                | -   | -                     | (10,394)           | 10,394             | _        |
| At 31 December 2003           | 225,846          | -   | 62,855                | -                  | 64,319             | 353,020  |
| At 1 January 2004             | 225,846          | -   | 62,855                | -                  | 64,319             | 353,020  |
| Issue of preference           |                  |   |                       |                    |                    |          |
| shares for cash               | -                | 171,429   | -                     | -                  | -                  | 171,429  |
| Net loss for the year         | -                | -   | -                     | -                  | (26,302)           | (26,302) |
| At 31 December 2004           | 225,846          | 171,429   | 62,855                | -                  | 38,017             | 498,147  |

The statutory reserve is maintained in compliance with Section 15 of the Islamic Banking Act 1983 and is not distributable as dividends.

## cash flow statement

for the year ended 31 December 2004 (19 Zulkaedah 1425)

|  | 2004<br>RM'000 | 2003<br>RM'000 |
|--|----------------|----------------|
| CASH FLOW FROM OPERATING ACTIVITIES  |                |                |
| Income from financing  | 163,814        | 156,514        |
| Income/profit paid to depositors   | (145,541)      | (147,602)      |
| Income from dealing securities   | 9,362          | 22,475         |
| Operating fees and commission receipts   | 22,986         | 15,289         |
| Guarantee fees receipts  | 5,145          | 6,229          |
| Service charges receipts   | 2,237          | 4,590          |
| Recoveries of non-performing financing   | 1,044          | 36             |
| Cash payments to employees and others  | (134,026)      | (119,433)      |
| Cash flow from operating profit before changes in operating assets and liabilities | (74,979)       | (61,902)       |
| (Increase)/Decrease in Operating Assets  |                |                |
| Dealing securities   | 362,438        | (15,387)       |
| Financing, advances and other loans  | (588,701)      | 19,076         |
| Other assets   | 13,003         | (4,723)        |
| Statutory deposits with Bank Negara Malaysia                                       | 42,700         | (29,800)       |
| Increase/(Decrease) in Operating Liabilities                                       |                |                |
| Deposits from customers  | 612,497        | 713,176        |
| Retirement benefit obligations   | (16,275)       | 9,735          |
| Bills and acceptances payable  | (18,712)       | 27,775         |
| Other payables   | 23,235         | (4,153)        |
| Net cash from operating activities before zakat and taxation                       | 355,206        | 653,797        |
| Zakat paid   | (410)          | (356)          |
| Taxes paid   | (6,160)        | (12,314)       |
| Net cash generated from operating activities                                       | 348,636        | 641,127        |

The accompanying notes form an integral part of the financial statements.

|   | RM'000                              | RM'000                 |
|---|-------------------------------------|------------------------|
| CASH FLOW FROM INVESTING ACTIVITIES   |                                     |                        |
| Purchase of property, plant and equipment (net)   | (13,609)                            | (13,483)               |
| Proceeds from disposal of property, plant and equipment   | 27                                  | 29                     |
| Purchase of investment securities   | (4,974,863)                         | (651,900)              |
| Proceeds from disposal of investment securities   | 5,526,266                           | 356,105                |
| Dividend from investment securities   | 82,244                              | 66,811                 |
| Net cash generated from/(used in) investing activities  | 620,065                             | (242,438)              |
|   |                                     |                        |
| CASH FLOW FROM FINANCING ACTIVITIES   |                                     |                        |
| Issue of preference shares  | 171,429                             | -                      |
| Issue of preference shares  NET INCREASE IN CASH AND CASH EQUIVALENTS   | 171,429<br>1,140,130                | 398,689                |
| Issue of preference shares  | ,                                   | 398,689<br>1,675,724   |
| Issue of preference shares  NET INCREASE IN CASH AND CASH EQUIVALENTS   | 1,140,130                           | ,                      |
| Issue of preference shares  NET INCREASE IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR   | 1,140,130<br>2,074,413              | 1,675,724              |
| NET INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR CASH AND CASH EQUIVALENTS AT END OF THE YEAR                                     | 1,140,130<br>2,074,413              | 1,675,724              |
| NET INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR CASH AND CASH EQUIVALENTS AT END OF THE YEAR Cash and cash equivalents comprise: | 1,140,130<br>2,074,413<br>3,214,543 | 1,675,724<br>2,074,413 |

2004

2003

#### notes to the financial statements

31 December 2004 (19 Zulkaedah 1425)

#### 1. Corporate Information

The Bank is principally engaged in all aspects of Islamic banking and finance business and in the provision of related services. Islamic banking and finance business refers generally to the acceptance of deposits and granting of financing in accordance with Syariah principles.

There have been no significant changes in the nature of these activities during the financial year.

The principal activities of the subsidiaries are as disclosed in Note 11 to the financial statements.

The Bank is a licensed Islamic Bank under the Islamic Banking Act, 1983, incorporated and domiciled in Malaysia. The registered office of the Bank is located at 28th Floor, Menara Bumiputra, Jalan Melaka, 50100, Kuala Lumpur.

The holding company and ultimate holding company of the Bank are Bukhary Capital Sdn. Bhd. (formerly known as Hasrat Padu Sdn. Bhd.) and Albukhary Corporation Sdn. Bhd.respectively, both are private limited liability companies incorporated in Malaysia. The registered office of the holding company is located at Level 16, Menara Tun Razak, Jalan Raja Laut, 50350, Kuala Lumpur.

The total number of employees at 31 December 2004 are 1,241 (31 December 2003: 1,244).

The financial statements are expressed in Ringgit Malaysia.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 29 March 2005.

#### 2. Significant Accounting Policies

#### (a) Basis of Preparation

The financial statements of the Bank have been prepared in accordance with the provision of the Companies Act, 1965, applicable MASB Approved Accounting Standards in Malaysia modified to comply with the principles of Shariah and Bank Negara Malaysia Guidelines.

#### 2. Significant Accounting Policies (contd.)

#### (b) Basis of Accounting

The financial statements of the Bank are prepared under the historical cost convention, unless otherwise indicated in the respective accounting policies.

#### (c) Financing of customers

Financing are stated after deducting the allowance for possible losses.

#### (d) Allowance for Bad and Doubtful Financing

Specific allowances are made for doubtful debt and financing, which have been individually reviewed and specifically identified as substandard, doubtful or bad.

A general allowance based on a percentage of the financing portfolio is also made. These percentages are reviewed annually in light of past experiences and prevailing circumstances and an adjustment is made to the overall general allowances, if necessary.

Any uncollectible financing or portion of a financing classified as bad is written off after taking into consideration the realisable value of collateral, if any, when in the judgement of the management, there is no prospect of recovery.

Allowance for bad and doubtful financing has been made in full compliance with the revised BNM GP3 (September 1998). Any provision made during the year is charged to the income statement.

#### (e) Dealing Securities

Dealing securities are marketable securities that are acquired and held with the intention of resale in the short term, and are stated at the lower of cost and market value on a portfolio basis. Increases or decreases in the carrying amount of dealing securities are credited or charged to the income statement. On disposal of the dealing securities, the difference between the net disposal proceeds and their carrying amounts are charged or credited to the income statement.

Transfers, if any, between dealing and investment securities are made at the lower of cost and market value.

#### (f) Investment Securities

Investment securities are securities that are acquired and held for yield or capital growth or to meet minimum liquid assets requirement pursuant to Section 16 of the Islamic Banking Act 1983, and are usually held to maturity.

Malaysian Government Investment Certificates, Cagamas Islamic Bonds, other Government Islamic securities, and Islamic Debt Securities held for investment are stated at cost adjusted for amortisation of premium or accretion of discount to maturity dates. Other quoted investments are stated at the lower of cost and market value.

Unquoted investments are stated at cost and where applicable, adjusted for amortisation of premium or accretion of discount to maturity dates. Provision is made for permanent diminution in value where considered appropriate.

Increases or decreases in the carrying amount of investment securities are credited or charged to the income statement. On disposal of the investment securities, the differences between the net disposal proceeds and their carrying amounts are charged or credited to the income statement.

#### (g) Investment in Subsidiaries

Investment in subsidiaries is stated at cost less impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 2 (r).

On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is recognised in the income statement.

As permitted by paragraph 5(4)(b)(l) of the Ninth Schedule of the Companies Act, 1965, the financial statements of the subsidiaries are not consolidated as the directors are of the opinion that it would be of no real value to members of the Bank, in view of the insignificant amounts involved.

#### 2. Significant Accounting Policies (contd.)

#### (h) Property, Plant and Equipment and Depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any. The policy for the recognition and measurement of impairment losses is in accordance with Note 2 (r). Freehold land and capital work in progress is not depreciated. Depreciation of other assets is calculated to write off the cost on a straight line basis over the estimated useful lives of the assets concerned. The principal annual rates of depreciation are:

| Buildings                             | 3%          |
|---------------------------------------|-------------|
| Long leasehold land                   | 3%          |
| Office furniture and equipment        | 15%         |
| Building improvements and renovations | 20%         |
| Motor vehicles                        | 20%         |
| Computer equipment                    | 20% - 33.3% |

Upon the disposal of an item of property, plant and equipment, the difference between the net disposal proceeds and the carrying amount is recognised in the income statement.

#### (i) Foreign Currency

Transactions in foreign currencies are converted into Ringgit Malaysia at rates of exchange ruling at the date of transaction or at contracted rates where applicable. Foreign currency monetary assets and liabilities at the balance sheet date are stated at the rate of exchange ruling at the balance sheet date. Gains or losses arising from foreign currency transactions are only recognised when realised to comply with the principles of Shariah.

The principal closing rates used at the end of the year are:

| 1116 | e principal closing rates used at the end of the year are. |        |        |
|------|--|--------|--------|
|      |  | 2004   | 2003   |
|      |  | RM'000 | RM'000 |
|      | ) D-II/I IOD)  | 0.00   | 0.00   |
| US   | S Dollar (USD)   | 3.80   | 3.80   |
| Gre  | eat Britain Pound (GBP)                                    | 7.33   | 6.33   |
| Eur  | ro Dollar (Euro)   | 5.18   | 4.38   |
| Jap  | panese Yen (JPY1000)                                       | 37.08  | 32.03  |
| Sin  | ngapore Dollar (SGD)                                       | 2.33   | 2.19   |
| Aus  | stralian Dollar (AUD)                                      | 2.96   | 2.56   |
| Au   | Strallari Dollar (AOD)                                     | 2.90   | 2.50   |

#### (i) Bills and Acceptances Payable

Bills and acceptances payable represent the Bank's own bills and acceptances rediscounted and outstanding in the market.

#### (k) Employee Benefits

#### (i) Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Bank.

#### (ii) Defined contribution plan

As required by law, companies in Malaysia make contributions to the state pension scheme, the Employees Provident Fund ("EPF"). Such contributions are recognised as an expense in the income statement as incurred.

#### (iii) Defined benefit plan

In previous year, the Bank contributed to a funded, defined Retirement Benefit Scheme ("the Scheme") for its eligible employees. The Bank's obligations to the Scheme were determined based on triennial actuarial valuation where the amount of benefit that employees have earned in return for their service in the current and prior years is estimated. That benefit was discounted using the Project Credit Method in order to determine its present value. Actuarial gain or losses were recognised as income or expense over the expected average remaining working lives of the participating employees when the cumulative unrecognised actuarial gains or losses for the Scheme exceed 10% of the higher of the present value of the defined benefit obligation and the fair value of plan assets. Past service cost was recognised immediately to the extent that the benefits are already vested, and otherwise are amortised on a straight-line basis over the average period until the amended benefits become vested.

The amount recognised in the balance sheet in prior year represents the present value of the defined benefit obligations adjusted for unrecognised actuarial gains and losses and unrecognised past service cost, and reduced by the fair value of plan assets. Any asset resulting from this calculation are limited to the net total of any unrecognised actuarial losses and past service cost, and the present value of any economic benefits in the form of refunds or reductions in future contribution to the plan.

As disclosed in Note 13, on 1 December 2003, the Bank entered into an agreement with its staff union to replace the Scheme with additional contribution to the EPF.

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#### 2. Significant Accounting Policies (contd.)

#### (I) Income Recognition

Income is recognised on an accrual basis.

Income from financing of customers are recognised based on the constant rate of return method. Income includes the amortisation of premium and accretion of discount. Income from dealing and investment securities are recognised on an effective yield basis.

Where a customer's financing account is classified as non-performing, income is suspended until it is realised on a cash basis. Financing income recognised prior to the non-performing classification is treated as uncollectible, thus an additional amount of specific provision is made. Customers' accounts are classified as non-performing where repayments are in arrears for more than six months from the first day of default for financing; and three months from the first day of default for trade bills, bankers acceptances, trust receipts and other instruments of similar nature.

#### (m) Fee and Other Income Recognition

Financing arrangement, management and participation fees, underwriting commissions and brokerage fees are recognised as income based on contractual arrangements. Guarantee fee is recognised as income upon issuance of the guarantee. Fees from advisory and corporate finance activities are recognised net of service taxes and discounts on completion of each stage of the assignment.

Dividend income from dealing and investment securities are recognised when the Bank's right to receive payment is established.

#### (n) Income Tax

Income tax on the profit or loss for the financial year comprises current and deferred tax. Current tax is the expected amount of income taxes payable in respect of the taxable profit for the financial year and is measured using the tax rates that have been enacted at the balance sheet date.

Deferred tax is provided for, using the liability method, on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. Deferred tax is not recognised if the temporary difference arises from goodwill or negative goodwill or from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax is recognised in the income statement, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also charged or credited directly in equity, or when it arises from a business combination that is an acquisition, in which case the deferred tax is included in the resulting goodwill or negative goodwill.

#### (o) Zakat

This represents business zakat. It is an obligatory amount payable by the Bank to comply with the principles of Shariah. Zakat provision is calculated based on 2.5% of the net asset method.

#### (p) Profit Equalisation Reserve ("PER")

PER refers to the amount appropriated out of the total gross income in order to maintain a certain level of return to depositors in conformity with Bank Negara Malaysia's "The Framework of the Rate of Return". PER is reflected under other liabilities of the Bank.

#### (q) Cash and Cash Equivalents

Cash and cash equivalents consist of cash and bank balances and short-term funds and short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### (r) Impairment of Assets

At each balance sheet date, the Bank reviews the carrying amounts of its assets, other than deferred tax assets and financial assets, to determine whether there is any indication of impairment. If any such indication exists, impairment is measured by comparing the carrying values of the assets with their recoverable amounts. Recoverable amount is the higher of net selling price and value in use, which is measured by reference to discounted future cash flows.

An impairment loss is recognised as an expense in the income statement immediately. Reversal of impairment losses recognised in prior years is recorded when the impairment losses recognised for the asset no longer exist or have decreased.

#### 2. Significant Accounting Policies (contd.)

#### (s) Financial Instruments

Financial instruments are recognised in the balance sheet when the Bank has become a party to the contractual provisions of the instrument. The accounting policies on recognition and measurement of these items are disclosed in their respective accounting policies.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual agreement. Dividends, gains and losses relating to a financial instrument classified as a liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity. Financial instruments are offset when the Bank has a legally enforceable right to offset and intends to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 3. Cash and Short Term Funds

|    |   | 2004<br>RM'000 | 2003<br>RM'000 |
|----|---|----------------|----------------|
|    | Cash and balances with banks and other financial institutions | 43,332         | 31,813         |
| 4. | Deposits and Placements with Financial Institutions           |                |                |
|    |   | 2004           | 2003           |
|    |   | RM'000         | RM'000         |
|    | Licensed banks  | 8              | 100            |
|    | Licensed finance companies                                    | -              | 20,000         |
|    | Bank Negara Malaysia  | 3,171,203      | 2,022,500      |
|    |   |                |                |
|    |   | 3,171,211      | 2,042,600      |

436,656

459,549

1,525,315

412,109

1,336,416 2,028,823

5. Dealing Securities

Islamic private debt securities

Others

#### 7. Financing of Customers

Total net financing

(i) By type

|   | RM'000      | RM'000      |
|---|-------------|-------------|
| Cash line                                       | 193,528     | 45,550      |
| Term financing:                                 |             |             |
| House financing                                 | 1,868,709   | 1,578,342   |
| Syndicated financing                            | 137,652     | 25,419      |
| Hire purchase receivables                       | 148,503     | 55,574      |
| Leasing receivables                             | 35,708      | 93,024      |
| Other term financing                            | 1,086,998   | 995,781     |
| Trust receipts                                  | 61,468      | 59,058      |
| Claims on customers under acceptance credits    | 381,013     | 302,095     |
| Staff financing                                 | 109,430     | 93,772      |
| Revolving credit                                | 274,509     | 202,723     |
| Others  | 9,131       | 9,589       |
|   | 4,306,649   | 3,460,927   |
| Less : Unearned income                          | (1,379,761) | (1,143,734) |
|   | 2,926,888   | 2,317,193   |
| Less : Financing sold to Cagamas                | (39,473)    | (44,667)    |
|   | 2,887,415   | 2,272,526   |
| Less: Allowance for bad and doubtful financing: |             |             |
| - General                                       | (44,598)    | (35,542)    |
| - Specific                                      | (139,496)   | (96,018)    |

2004

2,703,321

2,140,966

2003

#### 7. Financing of Customers

(ii) By contract

| By contract  | 2004  | 20  |
|--|---|---|
|  | RM'000  | RM'0  |
| Bai' Bithaman Ajil   | 1,329,272   | 1,097,2   |
| ljarah   | 155,435   | 150,4   |
| Murabahah  | 600,830   | 542,2   |
| Musyarakah   | 318   | 4   |
| Mudharabah   | 1,537   | 1,6   |
| Istisna  | 259,032   | 354,2   |
| Others   | 540,991   | 126,1   |
|  |   |   |
|  | 2,887,415   | 2,272,5   |
| By type of customer  |   |   |
| By type of customer  | 2,887,415<br>2004<br>RM'000   | 20  |
| By type of customer  Domestic non-banking institution  | 2004  | 20<br>RM'0  |
|  | 2004<br>RM'000  | 20<br>RM'0<br>17,1  |
| Domestic non-banking institution   | 2004<br>RM'000<br>36,624  | 20<br>RM'0<br>17,1<br>633,2   |
| Domestic non-banking institution Domestic business enterprise  | 2004<br>RM'000<br>36,624<br>804,196                                   | 20<br>RM'0<br>17,1<br>633,2<br>554,7                                      |
| Domestic non-banking institution  Domestic business enterprise  Small medium industries                      | 2004<br>RM'000<br>36,624<br>804,196<br>557,929                        | 20<br>RM'0<br>17,1<br>633,2<br>554,7<br>56,8                              |
| Domestic non-banking institution Domestic business enterprise Small medium industries Government             | 2004<br>RM'000<br>36,624<br>804,196<br>557,929<br>83,816              | 20<br>RM'0<br>17,1<br>633,2<br>554,7<br>56,8<br>1,004,7                   |
| Domestic non-banking institution Domestic business enterprise Small medium industries Government Individuals | 2004<br>RM'000<br>36,624<br>804,196<br>557,929<br>83,816<br>1,380,911 | 2,272,5<br>20<br>RM'0<br>17,1<br>633,2<br>554,7<br>56,8<br>1,004,7<br>5,4 |

#### 7. Financing of Customers

(iv) By profit rate sensitivity

|   | 2004<br>RM'000 | 200<br>RM'00 |
|---|----------------|--------------|
| Fixed rate                                |                |              |
| House financing                           | 954,482        | 751,49       |
| Hire purchase receivables                 | 147,945        | 55,5         |
| Others                                    | 1,784,988      | 1,465,4      |
|   | 2,887,415      | 2,272,5      |
| /) By sector                              |                |              |
| , ,                                       | 2004           | 20           |
|   | RM'000         | RM'0         |
| Agriculture                               | 39,739         | 35,7         |
| Manufacturing                             | 513,347        | 483,2        |
| Electricity, gas and water                | 6,001          | 20,0         |
| Construction                              | 510,755        | 443,3        |
| Purchase of landed property of which are: |                |              |
| - Residential                             | 938,126        | 772,9        |
| - Non-residential                         | 193,161        | 183,7        |
| General commerce                          | 112,561        | 95,0         |
| Transport, storage and communication      | 63,453         | 18,5         |
| Finance, insurance and business service   | 74,254         | 32,0         |
| Purchase of securities                    | 39,496         | 37,9         |
| Purchase of transport vehicles            | 128,261        | 63,4         |
| Consumption credit                        | 255,571        | 65,9         |
| Others                                    | 12,690         | 20,3         |
|   | 2,887,415      | 2,272,5      |

2004

2003

## 7. Financing of Customers

| (VI) | Movements | in the | non-performing | tinancing |
|------|-----------|--------|----------------|-----------|
|------|-----------|--------|----------------|-----------|

|  | RM'000                       | RM'000                              |
|--|------------------------------|-------------------------------------|
| As at 1 January  | 237,972                      | 291,498                             |
| Classified as non-performing during the year   | 170,893                      | 138,633                             |
| Reclassified as performing during the year   | (75,349)                     | (94,109                             |
| Recoveries during the year   | (34,353)                     | (42,626                             |
| Written off during the year  | (26,491)                     | (55,424                             |
| As at 31 December  | 272,672                      | 237,972                             |
| Less : Specific allowance  | (139,496)                    | (96,018                             |
| Net non-performing financing   | 133,176                      | 141,954                             |
| Ratio of net non-performing financing to total net financing   | 4.9%                         | 6.6%                                |
| vii) Movements in the allowance for bad and doubtful financing   |                              |                                     |
| ,  | 2004                         | 2003                                |
|  | RM'000                       | RM'000                              |
| General allowance  |                              |                                     |
| As at 1 January  | 35,542                       | 32,895                              |
| Allowance made during the year   | 9,056                        | 2,647                               |
| As at 31 December  | 44,598                       | 35,542                              |
|  |                              |                                     |
| As % of gross financing less specific allowance  | 1.6%                         | 1.6%                                |
| As % of gross financing less specific allowance  Specific allowance  | 1.6%                         | 1.6%                                |
| •  | 1.6%<br>96,018               |                                     |
| Specific allowance   |                              | 119,468                             |
| Specific allowance As at 1 January   | 96,018                       | 119,468<br>52,255                   |
| Specific allowance As at 1 January Allowance made during the year  | 96,018<br>90,816             | 119,468<br>52,255<br>(20,281        |
| Specific allowance As at 1 January Allowance made during the year Amount written back in respect of recoveries | 96,018<br>90,816<br>(22,579) | 1.6% 119,468 52,255 (20,281 (55,424 |

56

#### 7. Financing of Customers

(viii) Non-performing financing by sector

|   | 2004    | 2003    |  |
|---|---------|---------|--|
|   | RM'000  | RM'000  |  |
| Agriculture                               | 941     | 1,806   |  |
| Manufacturing                             | 18,100  | 37,765  |  |
| Electricity, gas and water                | 55      | 46      |  |
| Construction                              | 52,383  | 30,507  |  |
| Purchase of landed property of which are: |         |         |  |
| - Residential                             | 99,492  | 80,472  |  |
| - Non-residential                         | 36,614  | 36,602  |  |
| General commerce                          | 23,616  | 14,806  |  |
| Transport, storage and communication      | 345     | 345     |  |
| Finance, insurance and business service   | 11,261  | 1,661   |  |
| Purchase of securities                    | 26,288  | 32,700  |  |
| Purchase of transport vehicles            | 1,467   | 64      |  |
| Consumption credit                        | 2,110   | 1,198   |  |
|   | 272,672 | 237,972 |  |

#### 8. Statutory Deposits with Bank Negara Malaysia

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (revised 1994), the amounts of which are determined at set percentages of total eligible liabilities.

#### 9. Other Assets

|   | 2004    | 2003   |
|---|---------|--------|
|   | RM'000  | RM'000 |
| Deposits  | 1,833   | 1,686  |
| Prepayments   | 3,181   | 1,608  |
| Income receivable                                       | 7,072   | 18,737 |
| Tax recoverable   | 10,226  | 2,706  |
| Amount due from Bumiputera Commerce Bank Berhad ("BCB") | 24,627  | 29,105 |
| Other debtors   | 13,391  | 16,337 |
|   | 60,330  | 70,179 |
| Provision for doubtful debts                            | (2,547) | -      |
|   | 57,783  | 70,179 |

#### 10. Property, Plant and Equipment

|                     | Long<br>term<br>leasehold<br>land<br>RM'000 | Freehold<br>land and<br>building<br>RM'000 | Office<br>building<br>and long<br>term<br>leasehold<br>land<br>RM'000 | Furniture,<br>fixtures,<br>fitting,<br>motor<br>vehicle and<br>equipment<br>RM'000 | Renovation<br>work in<br>progress<br>RM'000 | Total<br>RM'000 |
|---------------------|---|--|---|--|---|-----------------|
| Cost                |   |  |   |  |   |                 |
| At January 2004     | 303   | 3,163                                      | 14,092  | 81,803   | 3,345                                       | 102,706         |
| Additions           | -   | -  | -   | 7,915  | 5,694                                       | 13,609          |
| Disposals           | -   | -  | -   | (286)  | -   | (286)           |
| Reclassification    |   |  |   | 5,660  | (5,660)                                     | -               |
| At 31 December 2004 | 303   | 3,163                                      | 14,092  | 95,092   | 3,379                                       | 116,029         |
|                     |   |  |   |  |   |                 |

#### 10. Property, Plant and Equipment (Contd.)

|                              | Long<br>term<br>leasehold<br>land<br>RM'000 | Freehold<br>land and<br>building<br>RM'000 | Office<br>building<br>and long<br>term<br>leasehold<br>land<br>RM'000 | Furniture,<br>fixtures,<br>fitting,<br>motor<br>vehicle and<br>equipment<br>RM'000 | Renovation<br>work in<br>progress<br>RM'000 | Total<br>RM'000 |
|------------------------------|---|--|---|--|---|-----------------|
| Accumulated Deprecia         | ation                                       |  |   |  |   |                 |
| At January 2004              | 17  | 336  | 1,499   | 41,154   | -   | 43,006          |
| Charge for the year          | 4   | 79   | 353   | 17,783   | -   | 18,219          |
| Disposals                    | -   | -  | -   | (212)  | -   | (212)           |
| At 31 December 2004          | 21  | 415  | 1,852   | 58,725   | -   | 61,013          |
| Net Book Value               |   |  |   |  |   |                 |
| At 31 December 2004          | 282   | 2,748                                      | 12,240  | 36,367   | 3,379                                       | 55,016          |
| At 31 December 2003          | 286   | 2,827                                      | 12,593  | 40,649   | 3,345                                       | 59,700          |
| Depreciation charge for 2003 | 4   | 87   | 345   | 15,592   |   | 16,028          |

#### 11. Investment in Subsidiaries

|                         | 2004   | 2003   |
|-------------------------|--------|--------|
|                         | RM'000 | RM'000 |
| Unquoted shares at cost |        |        |
| - in Malaysia           | 5      | 5      |

Details of the subsidiaries of the Bank are as follows:

|                    | Effective |               |        |          |             |  |
|--------------------|-----------|---------------|--------|----------|-------------|--|
|                    | Principal | Place of      | equity | interest | Financial   |  |
| Name               | activity  | incorporation | 2004   | 2003     | year end    |  |
|                    |           |               |        |          |             |  |
| Muamalat Nominees  |           |               |        |          |             |  |
| (Tempatan) Sdn Bhd | Dormant   | Malaysia      | 100%   | 100%     | 31 December |  |
|                    |           |               |        |          |             |  |
| Muamalat Nominees  |           |               |        |          |             |  |
| (Asing) Sdn Bhd    | Dormant   | Malaysia      | 100%   | 100%     | 31 December |  |
|                    |           |               |        |          |             |  |

#### 12. Deferred Tax Asset (Net)

|                                    | 2004<br>RM'000 | 2003<br>RM'000 |
|------------------------------------|----------------|----------------|
| At 1 January                       | 13,570         | 4,287          |
| Reversal of temporary differences  | -              | 5,571          |
| Recognised in the income statement | 1,041          | 3,712          |
| At 31 December                     | 14,611         | 13,570         |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The following amounts, determined after appropriate offsetting, are shown in the balance sheets:

|                          | 2004<br>RM'000 | 2003<br>RM'000 |
|--------------------------|----------------|----------------|
| Deferred tax assets      | 21,333         | 17,391         |
| Deferred tax liabilities | (6,722)        | (3,821)        |
|                          | 14,611         | 13,570         |

#### 12. Deferred Tax Asset (Net) (Contd.)

The components and movements of deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

#### Deffered Tax Assets of the Bank:

|                                    | General   |            |             |             |        |
|------------------------------------|-----------|------------|-------------|-------------|--------|
|                                    | allowance | Tax losses |             |             |        |
|                                    | for       | and        |             |             |        |
|                                    | bad and   | unabsorbed | Provision   | Other       |        |
|                                    | doubtful  | capital    | for         | temporary   |        |
|                                    | financing | allowances | liabilities | differences | Total  |
|                                    | RM'000    | RM'000     | RM'000      | RM'000      | RM'000 |
| At 1 January 2004                  | 9,952     | -          | 5,609       | 47          | 15,608 |
| Recognised in the income statement | 2,536     | 3,161      | -           | 28          | 5,725  |
| At 31 December 2004                | 12,488    | 3,161      | 5,609       | 75          | 21,333 |

#### Deffered Tax Liabilities of the Bank:

|                                    | Property,<br>plant and<br>equipment<br>RM'000 | Provision<br>for<br>diminution<br>in value of<br>investment<br>securities<br>RM'000 | Total<br>RM'000 |
|------------------------------------|---|---|-----------------|
| At 1 January 2004                  | (3,802)                                       | 1,765   | (2,037)         |
| Recognised in the income statement | (2,028)                                       | (2,657)   | (4,685)         |
| At 31 December 2004                | (5,830)                                       | (892)   | (6,722)         |

#### 13. Retirement Benefit Obligations

In prior year, the Bank contributes to a funded, defined benefit Retirement Benefit Scheme ("the Scheme") for its eligible employees. Contributions to the Scheme were made to a separately administered fund. Under the Scheme, eligible employees were entitled to retirement benefits calculated by the Bank on attainment of the retirement age of 55 (female) and 60 (male).

The amounts recognised in the balance sheet were determined as follows:

| The amounte recogniced in the balance cheet were determined as renewe.     | 2004<br>RM'000 | 2003<br>RM'000 |
|--|----------------|----------------|
| Vested benefits  | -              | 28,564         |
| Present value of funded defined benefit obligations                        | -              | -              |
| Fair value of Scheme assets  | -              | (12,289)       |
| Net liability  | -              | 16,275         |
| The amounts recognised in the income statement were determined as follows: |                |                |
| Current service cost   | -              | 1,263          |
| Carrying cost  | -              | 1,294          |
| Settlement cost (Note 13(a))   | _              | 7,178          |
| Total included in other operating expenses                                 | -              | 9,735          |
| Movements in the net liability in the current year were as follows:        |                |                |
| At 1 January   | 16,275         | 6,540          |
| Amounts recognised in the income statement                                 | -              | 9,735          |
| Amounts paid to EPF (Note 13(a))   | (16,275)       |                |
| At 31 December   | -              | 16,275         |

#### (a) Settlement Cost

On 1 December 2003, the Bank entered into an agreement with its staff union to replace the Scheme with additional contributions to EPF. In connection therewith, the Bank agreed to pay vested gratuity benefits entitled to the employees to EPF valued at RM28.56 million based on actuarial valuation as at 31 December 2003. The balance of the amount payable to EPF of RM16.2 million was paid on 31 December 2004.

#### 14. Deposits from Customers

#### (i) By type of deposits

| i) | By type of deposits                 |           |           |
|----|-------------------------------------|-----------|-----------|
|    |                                     | 2004      | 2003      |
|    |                                     | RM'000    | RM'000    |
|    | Non-Mudharabah Fund                 |           |           |
|    | Demand deposits                     | 1,636,559 | 1,422,147 |
|    | Savings deposits                    | 450,616   | 399,031   |
|    | Negotiable Islamic Debt Certificate | -         | 8,841     |
|    | Others                              | 45,025    | 33,604    |
|    |                                     | 2,132,200 | 1,863,623 |
|    | Mudharabah Fund                     |           |           |
|    | General Investment Account          | 4,332,614 | 3,827,659 |
|    | Special General Investment Deposits | 994,217   | 1,155,251 |
|    |                                     | 5,326,831 | 4,982,910 |
|    | Total Deposits                      | 7,459,031 | 6,846,533 |
| )  | By type of customer                 |           |           |
|    |                                     | 2004      | 2003      |
|    |                                     | RM'000    | RM'000    |
|    | Government and statutory bodies     | 2,581,576 | 2,890,045 |
|    | Business enterprises                | 3,020,004 | 2,506,642 |
|    | Individuals                         | 753,292   | 666,331   |
|    | Others                              | 1,104,159 | 783,515   |
|    |                                     | 7,459,031 | 6,846,533 |

3,756

3,756

#### 15. Other Liabilities

At 31 December

|  | 2004<br>RM'000 | 2003<br>RM'000 |
|--|----------------|----------------|
| Sundry creditors                       | 4,388          | 1,765          |
| Income payable to depositors           | 29,430         | 25,977         |
| Profit equalisation reserves (Note 16) | 3,756          | 3,756          |
| Inter branch balances                  | 14,017         | (1,573)        |
| Other payables                         | 12,123         | 10,555         |
|  | 63,714         | 40,480         |
| . Profit Equalisation Reserves         |                |                |
|  | 2004           | 2003           |
|  | RM'000         | RM'000         |
| At 1 January                           | 3,756          | 4,233          |
| Written back during the financial year | -              | (477)          |

#### 17. Share Capital

|    |   | of RM1 each |           | Amount      |           |  |  |  |
|----|---|-------------|-----------|-------------|-----------|--|--|--|
|    |   | 2004        | 2003      | 2004        | 2003      |  |  |  |
|    |   |             |           | RM'000      | RM'000    |  |  |  |
| a) | Authorised                                |             |           |             |           |  |  |  |
|    | Ordinary shares of RM1 each               |             |           |             |           |  |  |  |
|    | At 1 January                              | 4,000,000   | 4,000,000 | 4,000,000   | 4,000,000 |  |  |  |
|    | Converted during the year                 | (1,000,000) | -         | (1,000,000) | -         |  |  |  |
|    | At 31 December                            | 3,000,000   | 4,000,000 | 3,000,000   | 4,000,000 |  |  |  |
|    | Musharakah Irredeemable Non-Cumulative    |             |           |             |           |  |  |  |
|    | Convertible Preference Shares of RM1 each |             |           |             |           |  |  |  |
|    | At 1 January                              | -           | -         | -           | -         |  |  |  |
|    | Created during the year                   | 1,000,000   | -         | 1,000,000   | -         |  |  |  |
|    | At 31 December                            | 1,000,000   | -         | 1,000,000   | -         |  |  |  |
|    | Total                                     | 4,000,000   | 4,000,000 | 4,000,000   | 4,000,000 |  |  |  |
| b) | Issued and fully paid                     |             |           |             |           |  |  |  |
|    | Ordinary shares of RM1 each               |             |           |             |           |  |  |  |
|    | At 1 January/31 December                  | 225,846     | 225,846   | 225,846     | 225,846   |  |  |  |
|    | Musharakah Irredeemable Non-Cumulative    |             |           |             |           |  |  |  |
|    | Convertible Preference Shares of RM1 each |             |           |             |           |  |  |  |
|    | At 1 January                              | -           | -         | -           | -         |  |  |  |
|    | Issued for cash during the year           | 171,429     | -         | 171,429     |           |  |  |  |
|    | At 31 December                            | 171,429     | -         | 171,429     |           |  |  |  |
|    | Total                                     | 397,275     | 225,846   | 397,275     | 225,846   |  |  |  |

Number of shares

On 31 December 2004, the Bank issued 171,429,000 of Musharakah Irredeemable Non-Cumulative Convertible Preference Shares ("MINCCPS") at a nominal amount of RM1 each for additional working capital purposes. The terms of the MINCCPS are as follows:

- (a) The dividend rate for the MINCCPS will be decided by the Board of Directors upon management's recommendation based on the preceding year's profit after tax after the annual results have been presented.
- (b) The MINCCPS holders have the same rights as ordinary shareholders with regards to receiving notices, reports and audited financial statements and attending general meetings of the Bank. The MINCCPS holders however is not entitled to vote except in the following circumstances:
  - (i) on a proposal to reduce the Bank's share capital;
  - (ii) on a proposal for the disposal of the whole of the Bank's property, business and undertaking;
  - (iii) on a proposal that affects rights attached to the MINCCPS;
  - (iv) on a proposal to wind up the Bank; and
  - (v) during the winding up of the Bank.
- (c) The MINCCPS have a three year maturity date and is convertible into ordinary shares of the Bank at the conversion ratio of 1:1 without premium.
- (d) The MINCCPS are transferable and assignable subject to the regulatory and the Board of Directors' approvals.

# 18. Income Derived from Investment of Depositors' Funds and Others

|   | 2004    | 2003    |
|---|---------|---------|
|   | RM'000  | RM'000  |
| come derived from investment of:                              |         |         |
| General investment deposits                                   | 177,113 | 158,081 |
| Other deposits  | 129,410 | 124,669 |
|   | 306,523 | 282,750 |
| Income derived from investment of general investment deposits |         |         |
|   | 2004    | 2003    |
|   | RM'000  | RM'000  |
| Finance income and hibah                                      |         |         |
| Income from financing   | 89,738  | 87,208  |
| Dealing securities  | 5,169   | 12,339  |
| Investment securities   | 43,611  | 36,196  |
| Money at call and deposit with financial institutions         | 29,479  | 15,781  |
|   | 167,997 | 151,524 |
| Amortisation of premium                                       | (2,482) | (983)   |
|   | 165,515 | 150,541 |
| Other dealing income  |         |         |
| Net gain from sale of dealing securities                      | 6,607   |         |
| Other operating income  |         |         |
| Net gain from sale of investment securities                   | 4,581   | 6,954   |
| Gross dividend income from unquoted securities in Malaysia    | 410     | 586     |
|   | 4,991   | 7,540   |
| Total   | 177,113 | 158,081 |

|   | 2004<br>RM'000        | 20<br>RM'( |
|---|-----------------------|------------|
| Income derived from investment of other deposits  | AIVI 000              | TIVI       |
| Finance income and hibah  |                       |            |
| Income from financing   | 64,755                | 68,7       |
| Dealing securities  | 3,730                 | 9,7        |
| Investment securities   | 31,470                | 28,5       |
| Money at call and deposit with financial institutions   | 21,272                | 12,4       |
|   | 121,227               | 119,5      |
| Amortisation of premium   | (1,791)               | (7         |
|   | 119,436               | 118,7      |
| Other dealing income  |                       |            |
| Other dealing income  |                       |            |
| Not goin from sole of dealing acquirities   |                       |            |
| Net gain from sale of dealing securities  | 4,767                 |            |
| Net gain from sale of dealing securities  | 4,767                 |            |
|   |                       |            |
| Other operating income  | 4,767                 | 5.4        |
|   |                       | 5,4        |
| Other operating income  Net gain from sale of investment securities   | 4,767<br>3,306        |            |
| Other operating income  Net gain from sale of investment securities   | 4,767<br>3,306<br>295 | 2          |
| Other operating income  Net gain from sale of investment securities  Gross dividend income from unquoted securities in Malaysia | 4,767<br>3,306<br>295 | 2          |

### 19. Allowance for Losses on Financing

| Ç   | 2004<br>RM'000 | 2003<br>RM'000 |
|---|----------------|----------------|
| Allowance for bad and doubtful financing: |                |                |
| (a) Specific allowance                    |                |                |
| - Made during the financial year          | 90,816         | 52,255         |
| - Written back during the financial year  | (22,579)       | (20,281)       |
|   | 68,237         | 31,974         |
| (b) General allowance                     |                |                |
| - Made during the financial year          | 9,056          | 2,647          |
| Bad debts and financing                   |                |                |
| - Written off during the financial year   | 352            | -              |
| - Recovered during the financial year     | (1,044)        | (36)           |
|   | 76,601         | 34,585         |

During the financial year, the Bank made an additional provision of RM17.4 million relating to non-performing financings which have been in default and remain uncollectible for a period of more than 4 years. An additional 50% provision is made for financings which have been in default for more than 4 years but less than 6 years as the collateral value is discounted by a further 50%. In addition, a full provision is made for financings which have been in default for more than 6 years as no value is assigned to their collateral.

### 20. Income Attributable to Depositors

| ·   | 2004<br>RM'000 | 2003<br>RM'000 |
|---|----------------|----------------|
| Deposits from customers   |                |                |
| - Mudharabah funds  | 127,528        | 124,327        |
| - Non-Mudharabah funds  | 21,592         | 21,507         |
| Deposits and placements of banks and other financial institutions |                |                |
| - Mudharabah funds  | 4,733          | 2,209          |
| - Non-Mudharabah funds  | 927            | 495            |
|   | 154,780        | 148,538        |

# 21. Income Derived from Investment of Shareholders' Funds

|  | 2004<br>RM'000 | 2003<br>RM'000 |
|--|----------------|----------------|
| Finance income and hibah                                   | 11W 000        | 11101 000      |
| Income from financing                                      | 8,035          | 8,595          |
| Dealing securities   | 463            | 1,174          |
| Investment securities                                      | 4,108          | 3,133          |
| Money at call and deposit with financial institutions      | 1,546          | 896            |
|  | 14,152         | 13,798         |
| Amortisation of premium                                    | (39)           | (97)           |
|  | 14,113         | 13,701         |
| Other dealing income                                       |                |                |
| Net gain from foreign exchange transaction                 | 3,207          | 3,305          |
| Other operating income                                     |                |                |
| Net gain from sale of investment securities                | 1,002          | 685            |
| Gross dividend income from unquoted securities in Malaysia | 37             | 55             |
|  | 1,039          | 740            |
| Fees and commission  |                |                |
| Processing fees  | 383            | 182            |
| Guarantee fees   | 5,145          | 6,228          |
| Corporate advisory fees                                    | 2,816          | 2,417          |
| Service charges and fees                                   | 2,237          | 4,590          |
| Others   | 14,397         | 9,291          |
|  | 24,978         | 22,708         |
| Other income   |                |                |
| Rental income  | 4,842          | 4,956          |
| Total  | 48,179         | 45,410         |

# 22. Personnel Expenses

|   | RM'000 | RM'000 |
|---|--------|--------|
| Salaries and wages                        | 47,436 | 42,336 |
| Pension costs - defined contribution plan | 8,509  | 5,826  |
| Social security costs                     | 405    | 380    |
| Allowance and bonuses                     | 4,456  | 4,134  |
| Others                                    | 5,834  | 9,766  |
|   | 66,640 | 62,442 |
| 23. Other Overheads and Expenditure       |        |        |
| .o. Other Overheads and Expenditure       | 2004   | 2003   |
|   | RM'000 | RM'000 |
| Promotion                                 |        |        |
| Advertisement                             | 4,344  | 2,120  |
| Establishment                             |        |        |
| Rental                                    | 5,825  | 5,097  |
| Depreciation                              | 18,219 | 16,028 |
| ICT expenses                              | 22,505 | 19,359 |
| Hire of equipment                         | 984    | 556    |
| General expenses                          |        |        |
| Auditors' fees                            |        |        |
| - Statutory audit                         | 80     | 80     |
| - Others                                  | 6      | 26     |
| Professional fees                         | 584    | 678    |
| Legal expenses                            | 2,481  | 1,206  |
| Repair and maintenance                    | 2,061  | 2,770  |
| Insurance                                 | 2,594  | 1,441  |
| Utilities expenses                        | 3,015  | 2,988  |
| Security guard expenses                   | 4,429  | 3,625  |
| Provision for doubtful debts              | 2,547  | -      |
| Others                                    | 10,942 | 11,092 |
|   | 80,616 | 67,066 |

2004

2003

# 24. CEO, Directors and Shariah Advisory Council Remuneration

|  | 2004<br>RM'000 | 2003<br>RM'000 |
|--|----------------|----------------|
| Executive Director/Chief Executive Officer | THW 000        | 11101 000      |
| Salaries and wages                         | 420            | 371            |
| Pension costs - defined contribution plans | 47             | 43             |
| Allowances                                 | 54             | 54             |
| Gratuity and compensation                  | 315            | _              |
|  | 836            | 468            |
| Non Executive Directors                    |                |                |
| - Fees                                     | 156            | 168            |
| - Other remunerations                      | 143            | 208            |
|  | 1,135          | 844            |
| Shariah advisory council                   | 105            | 73             |
|  | 1,240          | 917            |

The number of directors of the Bank whose total remuneration during the financial year fell within the following bands is analysed below:

|  | 2004 | 2003 |
|--|------|------|
| Executive Director/Chief Executive Officer |      |      |
| RM450,001 - RM500,000                      | -    | 1    |
| RM800,001 - RM850,000                      | 1    | -    |
|  |      |      |
| Non-Executive Directors                    |      |      |
| RM50,000 and below                         | 10   | 9    |

Deferred tax:

Underprovision in prior year

Relating to origination and reversal of temporary differences

| 25. Zakat   | 2004<br>RM'000 | 2003<br>RM'000 |
|---|----------------|----------------|
| Provision for zakat based on result for the year: |                |                |
| - Current   | -              | 410            |
| 26. Taxation                                      | 2004<br>RM'000 | 2003<br>RM'000 |
| Income tax:                                       |                |                |
| Tax charge for the year                           | -              | 6,983          |
| Underprovision in prior year                      | 524            |                |
|   | 524            | 6,983          |

|   | (517)             | 3,271      |
|---|-------------------|------------|
| A reconciliation of income tax expense applicable to profit before taxation at the s income tax expense at the effective income tax rate of the Bank is as follows: | tatutory income t | ax rate to |

(4,526)

3,485 (1,041) (3,712)

(3,712)

| Profit before taxation                                   | (26,819) | 7,267 |
|--|----------|-------|
| Taxation at Malaysian statutory tax rate 28% (2003: 28%) | (7,509)  | 2,035 |
| Income not subject to tax                                | -        | (167) |
| Expenses not deductible for tax purposes                 | 2,983    | 1,403 |
| Underprovision of income tax expense in prior year       | 524      | -     |
| Underprovision of deferred tax in prior year             | 3,485    | -     |
| (Tax credit)/expense for the year                        | (517)    | 3,271 |

### 27. (Loss)/Earnings Per Share

(Loss)/earnings per share is calculated by dividing the net (loss)/profit for the year by the weighted average number of ordinary shares in issue during the financial year.

|  | 2004<br>RM'000      | 2003<br>RM'000   |
|--|---------------------|------------------|
| Net (loss)/profit for the financial year<br>Weighted average number of ordinary shares in issue ('000) | (26,302)<br>225,846 | 3,586<br>225,846 |
| (Loss)/earnings per share (sen)  | (11.65)             | 1.59             |

For the financial year ended 31 December 2004, no disclosure is made with respect to diluted earnings per share as the conversion of the MINCCPS to ordinary shares would be anti-dilutive.

### 28. Commitments and Contingencies

In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

Risk weighted exposures of the Bank as at 31 December 2004 are as follows:

|  |                               | 2004                           |                               |                                |
|--|-------------------------------|--------------------------------|-------------------------------|--------------------------------|
|  |                               | Credit                         |                               | Credit                         |
|  | Principal<br>Amount<br>RM'000 | Equivalent<br>Amount<br>RM'000 | Principal<br>Amount<br>RM'000 | Equivalent<br>Amount<br>RM'000 |
| The commitments and contingencies constitute t | the following:                |                                |                               |                                |
| Direct credit substitutes                      | 154,938                       | 154,938                        | 90,046                        | 90,046                         |
| Trade-related contingencies                    | 76,741                        | 15,348                         | 46,313                        | 9,263                          |
| Transaction related contingencies              | 1,118,119                     | 559,060                        | 961,509                       | 480,755                        |
| Housing financing sold directly                |                               |                                |                               |                                |
| and indirectly to Cagamas with recourse        | 39,473                        | 39,473                         | 44,667                        | 44,667                         |
| Credit extension commitment:                   |                               |                                |                               |                                |
| - Maturity within one year                     | 318,058                       | -                              | 243,714                       | -                              |
| - Maturity exceeding one year                  | 298,453                       | 149,227                        | 242,087                       | 121,044                        |
| Foreign exchange related contracts             | 110,100                       | -                              | 111,911                       | -                              |
|  | 2,115,882                     | 918,046                        | 1,740,247                     | 745,775                        |

### 29. Financial Risk Management Objectives and Policies

The Bank's risk management strategy seeks to ensure that risks undertaken are well managed within the boundaries of its risk appetite. With the approval by the Board, the bank is in the process of putting in place an integrated risk management capability that would enable the Bank to achieve a single view of risks across its various business operations and to gain strategic competitive advantage from its management capabilities. This is in line with the BASEL II recommendation.

#### Market Risk

Market risk is the potential loss arising from adverse movements in market variables such as rate of return, foreign exchange rate, equity prices and commodity prices.

#### Credit Risk

Credit risk arises from the possibility that a customer or counterparty may be unable to meet its financial obligations to the Bank, either from a facility granted or a contract in which the Bank has a gain position.

### Liquidity Risk

Liquidity risk refers to the inability for the Bank to meet its funding requirements arising from cash flow mismatches and its inability to liquidate position quickly and in sufficient volumes.

#### Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

The Bank manages risks strategically through the following risk committees.

#### Board Risk Management Committee ("BRMC")

BRMC is primarily responsible for effective functioning of the integrated risk management function within the Bank. As a committee of the Board, it acts with the delegated authority to decide or make recommendations to the Board of Directors on risk management issues. Its members comprise three independent non-executive directors and two non-independent non-executive directors, of which one of the independent non-executive director act as the committee chairman.

The key functions of the BRMC includes to review and recommend risk management strategies to the Board; to review and approve risk management policies; to oversee the overall management of all risks covering market risk, asset and liability management, credit risk and operational risk; to approve risk methodologies for measuring and managing risks and to approve contingency plan for dealing with various extreme internal/external events and disasters.

### Executive Risk Management Committee ("ERMC")

The Board and BRMC have the overall responsibility for establishing the risk strategies and the policies of the Bank. Execution of these strategies and policies are the responsibilities of the ERMC. The President/Chief Executive Officer, with members comprising senior members of the management including the Chief Risk Officer, chairs the committee. The committee focuses on the overall business strategies and daily business operations of the Bank in respect of risk management.

Among the responsibilities of ERMC includes overall responsibility for management of risks from a day-to-day business and operational perspective; to execute risk management strategies and policies as set by the Board and BRMC and ensure compliance thereof; to review risk management policies, controls and systems; to cultivate a proactive risk management culture within the Bank; to provide advisory to the BRMC and Risk Management Department on impact of risk measures on business strategies.

### 30. Profit Rate Risk

The Bank is exposed to the risk associated with the effects of fluctuations in the prevailing levels of profit rate on the financial position and cash flows of its portfolio. The fluctuations in profit rate can be influenced by changes in interest rates that affect the value of financial instruments under their portfolio. Profit rate risk is monitored and managed by the Risk Management Department to protect the income from operations.

The table below summarises the Bank's exposure to profit rate risk for their operations. The table indicates effective profit rates at the balance sheet date and the periods in which the financial instruments reprice or mature, whichever is earlier.

# 30. Profit Rate Risk (Contd.)

|   |                             |                              |                           |                           |                             | _               |                     |
|---|-----------------------------|------------------------------|---------------------------|---------------------------|-----------------------------|-----------------|---------------------|
| 2004                                    | Up to<br>6 months<br>RM'000 | > 6 - 12<br>months<br>RM'000 | >1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | rate<br>sensitive<br>RM'000 | Total<br>RM'000 | profit<br>rate<br>% |
| Assets                                  |                             |                              |                           |                           |                             |                 |                     |
| Cash and short-term funds               | -                           | -                            | -                         | -                         | 43,332                      | 43,332          | -                   |
| Deposits and placements                 |                             |                              |                           |                           |                             |                 |                     |
| with financial institutions             | 3,171,211                   | -                            | -                         | -                         | -                           | 3,171,211       | 2.90                |
| Dealing securities                      | 342,533                     | -                            | -                         | -                         | -                           | 342,533         | 2.80                |
| Investment securities                   | 51,560                      | 168,793                      | 910,723                   | 380,099                   | -                           | 1,511,175       | 4.50                |
| Financing of customers                  |                             |                              |                           |                           |                             |                 |                     |
| - performing                            | 826,277                     | 78,935                       | 326,411                   | 1,348,859                 | -                           | 2,580,482       | 6.30                |
| - non-performing*                       | -                           | -                            | -                         | -                         | 122,839                     | 122,839         | -                   |
| Other assets                            | -                           | -                            | _                         | -                         | 289,842                     | 289,842         |                     |
| Total Assets                            | 4,391,581                   | 247,728                      | 1,237,134                 | 1,728,958                 | 456,013                     | 8,061,414       |                     |
| Liabilities and<br>Shareholders' equity |                             |                              |                           |                           |                             |                 |                     |
| Deposits from customers                 | 4,806,012                   | 920.569                      | 1,732,450                 | _                         | _                           | 7,459,031       | 2.30                |
| Bills and acceptance payable            | -                           | -                            | -,                        | _                         | 40,413                      | 40,413          | -                   |
| Other liabilities                       | -                           | -                            | -                         | -                         | 63,823                      | 63,823          | -                   |
| Total Liabilities                       | 4,806,012                   | 920,569                      | 1,732,450                 | -                         | 104,236                     | 7,563,267       |                     |
| Shareholders' equity                    | -                           | -                            | -                         | -                         | 498,147                     | 498,147         |                     |
| Total Liabilities and                   |                             |                              |                           |                           |                             |                 |                     |
| Shareholders' equity                    | 4,806,012                   | 920,569                      | 1,732,450                 | -                         | 602,383                     | 8,061,414       |                     |
| On-balance sheet profit                 |                             |                              |                           |                           |                             |                 |                     |
| rate sensitivity gap                    | (414,431)                   | (672,841)                    | (495,316)                 | 1,728,958                 |                             |                 |                     |
| Off-balance sheet profit                |                             |                              |                           |                           |                             |                 |                     |
| rate sensitivity gap                    | (110,000)                   | -                            | -                         | -                         |                             |                 |                     |
| Total profit rate sensitivity gap       | (524,431)                   | (672,841)                    | (495,316)                 | 1,728,958                 |                             |                 |                     |
|   |                             |                              |                           |                           |                             |                 |                     |

Non-profit

**Effective** 

<sup>\*</sup> This is arrived at after deducting the general and specific allowances from gross non-performing financing outstanding.

|  | Principal<br>Amount<br>RM'000 | Up to<br>6 Months<br>RM'000  | s Month                   | s Year                    | rs Year                                   | s Requ          | Margin<br>uirement<br>RM'000     |
|--|-------------------------------|------------------------------|---------------------------|---------------------------|---|-----------------|----------------------------------|
| Foreign exchange related contr                               | racts:                        |                              |                           |                           |   |                 |                                  |
| Forwards   | 110,100                       | 110,100                      | )                         | -                         | -   | -               | _                                |
| 2003   | Up to<br>6 months<br>RM'000   | > 6 - 12<br>months<br>RM'000 | >1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-profit<br>rate<br>sensitive<br>RM'000 | Total<br>RM'000 | Effective<br>profit<br>rate<br>% |
| Assets   |                               |                              |                           |                           |   |                 |                                  |
| Cash and short-term funds                                    | -                             | -                            | -                         | -                         | 31,813                                    | 31,813          | -                                |
| Deposits and placements with                                 |                               |                              |                           |                           |   |                 |                                  |
| financial institutions                                       | 2,042,600                     | -                            | -                         | -                         | -   | 2,042,600       | 2.80                             |
| Dealing securities   | 704,971                       | -                            | -                         | -                         | -   | 704,971         | 2.90                             |
| Investment securities  | 1,261,983                     | 101,013                      | 479,009                   | 205,006                   | -   | 2,047,011       | 3.60                             |
| Financing of customers                                       |                               |                              |                           |                           |   |                 |                                  |
| - performing   | 633,532                       | 60,550                       | 260,027                   | 1,092,419                 | -   | 2,046,528       | 7.30                             |
| - non-performing*  | -                             | -                            | -                         | -                         | 94,438                                    | 94,438          | -                                |
| Other assets   |                               | -                            |                           |                           | 348,581                                   | 348,581         |                                  |
| Total Assets   | 4,643,086                     | 161,563                      | 739,036                   | 1,297,425                 | 474,832                                   | 7,315,942       |                                  |
| Liabilities and Shareholders' equity Deposits from customers | 4,700,342                     | 598,749                      | 1,547,442                 | -                         | -   | 6,846,533       | 2.40                             |
| Bills and acceptance payable                                 | -                             | -                            | -                         | -                         | 59,125                                    | 59,125          | -                                |
| Other liabilities  | -                             | -                            | -                         | -                         | 57,264                                    | 57,264          |                                  |
| Total Liabilities  | 4,700,342                     | 598,749                      | 1,547,442                 | -                         | 116,389                                   | 6,962,922       |                                  |
| Shareholders' equity   | -                             | -                            | -                         | -                         | 353,020                                   | 353,020         |                                  |
| Total Liabilities and  |                               |                              |                           |                           |   |                 |                                  |
| Shareholders' equity   | 4,700,342                     | 598,749                      | 1,547,442                 | _                         | 469,409                                   | 7,315,942       |                                  |

Foreign exchange related contracts:

111,911

Forwards

| ,  |                               |                              |                           |                           | Non-profit                  |                           |
|--|-------------------------------|------------------------------|---------------------------|---------------------------|-----------------------------|---------------------------|
| 2003   | Up to<br>6 months<br>RM'000   | > 6 - 12<br>months<br>RM'000 | >1 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | rate<br>sensitive<br>RM'000 | Effective Total profit ra |
| On-balance sheet profit rate sensitivity gap | (57,256)                      | (437,186)                    | (808 406)                 | 1,297,425                 |                             |                           |
| Off-balance sheet profit rate                | (07,200)                      | (107,100)                    | (000, 100)                | 1,201,120                 |                             |                           |
| sensitivity gap                              | (111,911)                     | -                            | -                         | -                         |                             |                           |
| Total profit rate sensitivity gap            | (169,167)                     | (437,186)                    | (808,406)                 | 1,297,425                 |                             |                           |
| * This is arrived at after deduction         | ucting the ge                 | eneral and s                 | specific allo             | wances fror               | m gross nor                 | n-performing financi      |
|  | Principal<br>Amount<br>RM'000 | Up to<br>6 Month<br>RM'00    | s Month                   | ns Year                   | rs Year                     | s Requireme               |

111,911

# Maturities of assets and liabilities by behavioural maturity profile

| 2004                          | Up to 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | >1 - 5<br>Years<br>RM'000 | Over 5<br>Years<br>RM'000 | Total<br>RM'000 |
|-------------------------------|-----------------------------|------------------------------|---------------------------|---------------------------|-----------------|
| Assets                        |                             |                              |                           |                           |                 |
| Cash and short-term funds     | 43,332                      | -                            | -                         | -                         | 43,332          |
| Deposits and placements with  |                             |                              |                           |                           |                 |
| financial institutions        | 3,171,211                   | -                            | -                         | -                         | 3,171,211       |
| Dealing securities            | 342,533                     | -                            | -                         | -                         | 342,533         |
| Investment securities         | 51,560                      | 168,793                      | 910,723                   | 380,099                   | 1,511,175       |
| Financing of customers        | 839,753                     | 80,260                       | 344,668                   | 1,438,640                 | 2,703,321       |
| Other assets                  | 25,290                      | 264,552                      | -                         | -                         | 289,842         |
| Total Assets                  | 4,473,679                   | 513,605                      | 1,255,391                 | 1,818,739                 | 8,061,414       |
| Liabilities                   |                             |                              |                           |                           |                 |
| Deposits from customers       | 1,392,643                   | 19,320                       | 6,047,068                 | -                         | 7,459,031       |
| Bills and acceptance payable  | 40,413                      | -                            | -                         | -                         | 40,413          |
| Other liabilities             | 52,169                      | 11,654                       | -                         | -                         | 63,823          |
| Total Liabilities             | 1,485,225                   | 30,974                       | 6,047,068                 | -                         | 7,563,267       |
| Off-balance sheet liabilities |                             |                              |                           |                           |                 |
| Credit and commitments        | 2,076,409                   | -                            | -                         | 39,473                    | 2,115,882       |
| Net maturity mismatch         | 912,045                     | 482,631                      | (4,791,677)               | 1,779,266                 | (1,617,735)     |

# 31. Liquidity Risk (Contd.)

Net maturity mismatch

# Maturities of assets and liabilities by behavioural maturity profile

| 2003                          | Up to 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | >1 - 5<br>Years<br>RM'000 | Over 5<br>Years<br>RM'000 | Total<br>RM'000 |
|-------------------------------|-----------------------------|------------------------------|---------------------------|---------------------------|-----------------|
| Assets                        |                             |                              |                           |                           |                 |
| Cash and short-term funds     | 31,813                      | -                            | -                         | -                         | 31,813          |
| Deposits and placements with  |                             |                              |                           |                           |                 |
| financial institutions        | 2,042,600                   | -                            | -                         | -                         | 2,042,600       |
| Dealing securities            | 704,971                     | -                            | -                         | -                         | 704,971         |
| Investment securities         | 1,261,983                   | 101,013                      | 479,009                   | 205,006                   | 2,047,011       |
| Financing of customers        | 666,440                     | 63,752                       | 292,945                   | 1,117,829                 | 2,140,966       |
| Other assets                  | 38,367                      | 310,214                      | -                         | -                         | 348,581         |
| Total Assets                  | 4,746,174                   | 474,979                      | 771,954                   | 1,322,835                 | 7,315,942       |
| Liabilities                   |                             |                              |                           |                           |                 |
| Deposits from customers       | 1,180,810                   | 278,122                      | 5,387,601                 | -                         | 6,846,533       |
| Bills and acceptance payable  | 59,125                      | -                            | -                         | -                         | 59,125          |
| Other liabilities             | 29,081                      | 28,183                       | -                         | -                         | 57,264          |
| Total Liabilities             | 1,269,016                   | 306,305                      | 5,387,601                 | -                         | 6,962,922       |
| Off-balance sheet liabilities |                             |                              |                           |                           |                 |
| Credit and commitments        | 1,695,580                   | -                            | -                         | 44,667                    | 1,740,247       |

1,781,578

168,674 (4,615,647) 1,278,168 (1,387,227)

2004

RM'000

225,846

82,670

979,520

772,714

2,752,736

8,400,797

8,267

195,904

386,357

2,752,736

3,343,264

5,000

127,400

481,949

3,007,579

3,621,928

2003

RM'000

225,846

## 32. Capital Adequacy

Tier-1 capital Paid-up share capital

10%

20%

50%

100%

The capital adequacy ratio of the Bank is as follows:

| i aid up share capitai   |                     |                    | 220,040             | 220,040            |
|--|---------------------|--------------------|---------------------|--------------------|
| Musharakah Irredeemable Non-Cumulative   |                     |                    |                     |                    |
| Convertible Preference shares  |                     |                    | 171,429             | -                  |
| Statutory reserve  |                     |                    | 62,855              | 62,855             |
| Retained profit  |                     |                    | 38,017              | 64,319             |
| Less: Deferred tax asset   |                     |                    | (14,611)            | (13,570            |
| Total Tier-1 capital   |                     |                    | 483,536             | 339,450            |
| Tier-II capital  |                     |                    |                     |                    |
| General allowance for bad and doubtful financing   |                     |                    | 44,598              | 35,542             |
| Less: Investment in subsidiary companies   |                     |                    | (5)                 | (5                 |
| Capital base   |                     |                    | 528,129             | 374,987            |
| Core capital ratio   |                     |                    | 13.4%               | 10.2%              |
|  |                     |                    | 14.6%               | 11.2%              |
| Core capital ratio  Risk-weighted capital ratio  Breakdown of risk weighted assets in the various cate | egories of risk     | weights:           | 13.4%<br>14.6%      |                    |
|  |                     | 2004               | 2                   | 003                |
|  |                     | Risk-              |                     | Risk-              |
|  | Principal<br>RM'000 | Weighted<br>RM'000 | Principal<br>RM'000 | Weighted<br>RM'000 |
| 0%   | 4,764,043           | -                  | 3,813,157           |                    |
|  |                     |                    |                     |                    |

50,000

637,002

963,898

3,007,579

9,422,522

# 33. Segment Information Primary reporting format - business segments

### As at 31 December 2004

|   | Corporate<br>Banking | Commercial<br>Banking | Consumer/<br>Retail | Investment<br>and<br>Treasury | Others | Total                |
|---|----------------------|-----------------------|---------------------|-------------------------------|--------|----------------------|
|   | RM'000               | RM'000                | RM'000              | RM'000                        | RM'000 | RM'000               |
| Total income  | 54,419               | 25,353                | 98,373              | 168,893                       | 8,708  | 355,746              |
| Result  |                      |                       |                     |                               |        |                      |
| Segment result Unallocated corporate expenses         | 6,262                | (28,430)              | (18,782)            | 67,857                        | 8,708  | 35,615<br>(62,434)   |
| Profit from operation Zakat and taxation              |                      |                       |                     |                               |        | (26,819)<br>517      |
| Net loss for the financial year                       |                      |                       |                     |                               |        | (26,302)             |
| Other information                                     |                      |                       |                     |                               |        |                      |
| Segment assets Unallocated corporate assets           | 1,117,903<br>-       | 331,903               | 1,436,426           | 5,057,591<br>-                |        | 7,943,823<br>117,591 |
| Total assets  | 1,117,903            | 331,903               | 1,436,426           | 5,057,591                     |        | 8,061,414            |
| Segment liabilities Unallocated corporate liabilities | 1,055,392            | 313,347<br>-          | 1,353,709<br>-      | 4,735,245<br>-                |        | 7,457,693<br>105,574 |
| Total liabilities                                     | 1,055,392            | 313,347               | 1,353,709           | 4,735,245                     |        | 7,563,267            |
| Other segment items                                   |                      |                       |                     |                               |        |                      |
| Capital expenditure                                   | 1,129                | 822                   | 4,781               | 725                           |        |                      |
| Depreciation  | 511                  | 334                   | 1,251               | 367                           |        |                      |

# Primary reporting format - business segments (Contd.)

### As at 31 December 2003

|   | Corporate         | Commercial        | Consumer/        | Investment and     |                  |                    |
|---|-------------------|-------------------|------------------|--------------------|------------------|--------------------|
|   | Banking<br>RM'000 | Banking<br>RM'000 | Retail<br>RM'000 | Treasury<br>RM'000 | Others<br>RM'000 | Total<br>RM'000    |
| Total income                                  | 50,205            | 23,390            | 90,755           | 156,035            | 7,811            | 328,196            |
| Result  |                   |                   |                  |                    |                  |                    |
| Segment result Unallocated corporate expenses | 11,023            | (9,725)           | (25,507)         | 78,291             | 7,811            | 61,893<br>(54,626) |
| Profit from operation Zakat and taxation      |                   |                   |                  |                    |                  | 7,267<br>(3,681)   |
| Net profit for the financial year             |                   |                   |                  |                    |                  | 3,586              |
|   |                   |                   |                  |                    |                  |                    |
| Other information                             |                   |                   |                  |                    |                  |                    |
| Segment assets Unallocated corporate assets   | 783,200<br>-      | 333,100           | 1,186,500<br>-   | 4,794,582<br>-     |                  | 7,097,382          |
| Total assets                                  | 783,200           | 333,100           | 1,186,500        | 4,794,582          |                  | 7,315,942          |
|   |                   |                   |                  |                    |                  |                    |
| Segment liabilities                           | 755,519           | 321,327           | 1,144,564        | 4,625,123          |                  | 6,846,533          |
| Unallocated corporate liabilities             | -                 | -                 | -                | -                  |                  | 116,389            |
| Total liabilities                             | 755,519           | 321,327           | 1,144,564        | 4,625,123          |                  | 6,962,922          |
| Other segment items                           |                   |                   |                  |                    |                  |                    |
| Capital expenditure                           | 950               | 745               | 2,218            | 689                |                  |                    |
| Depreciation                                  | 361               | 236               | 701              | 281                |                  |                    |

<sup>\*</sup> No segmental reporting in respect of geographical is presented as the Bank operates only in Malaysia.

### 34. Subsequent Events

On 25 January 2005, the Board of Directors of the Bank had approved a provision of approximately RM42 million for the proposed Voluntary Separation Scheme ("VSS") which is expected to be offered during the second quarter of 2005. The VSS will be made as part of the implementation of the Muamalat Transformation Programme ("MTP"). The MTP will enable the Bank to reduce its cost structure in the future.

#### 35. Fair Values of Financial Assets and Liabilities

The carrying amounts of financial assets and liabilities of the Bank at the balance sheet date approximated their fair values except for the followings:

|                        |      | 2                            | 004                  | 2003                         |                      |  |
|------------------------|------|------------------------------|----------------------|------------------------------|----------------------|--|
|                        | Note | Carrying<br>Amount<br>RM'000 | Fair Value<br>RM'000 | Carrying<br>Amount<br>RM'000 | Fair Value<br>RM'000 |  |
| Assets                 |      |                              |                      |                              |                      |  |
| Investment securities  | 6    | 1,511,175                    | 1,525,315            | 2,047,011                    | 2,028,823            |  |
| Financing of customers | 7    | 2,703,321                    | 2,795,795            | 2,140,966                    | 2,228,285            |  |
| Total Assets           |      | 4,214,496                    | 4,321,110            | 4,187,977                    | 4,257,108            |  |

Fair value is the estimated amount at which a financial asset or liability can be exchanged between two parties under normal market conditions. However, for certain assets such as financing and deposits, fair values are not readily available as there is no open market where these instruments are traded. The fair values for these instruments are estimated based on the assumptions below. These methods are subjective in nature therefore the fair values presented may not be indicative of the actual realisable value.

#### Cash and short term funds

For these short term instruments, the carrying amount is a reasonable estimate of fair value.

### Deposits and placements with other financial institutions

For these short term instruments, the carrying amount is a reasonable estimate of fair value.

### Investment and dealing securities

The market value of these securities represents its fair value. The Bank has no intention to dispose off its investment securities for amounts below their costs. Provision for impairment is provided for when there is a permanent impairment loss.

#### Financing to customers

The fair values of financing to customers are estimated based on expected future cash flows of contractual instalment payments, discounted at applicable and prevailing rates at balance sheet date offered for similar facilities to new borrowers with similar credit profiles. In respect of non-performing financing, the fair values are deemed to approximate the carrying values, which are net of specific allowance for bad and doubtful financing.

### Deposits from customers

The fair value of deposits from customers are estimated to approximate their carrying values as the profit rates are determined at the end of their holding periods based on the actual profits generated from the assets invested.

Statutory deposits with Bank Negara Malaysia, other receivables, due from related company, deposits and placements of other financial institutions, bills and acceptances payable and other payables.

For these short term instruments, the carrying amount is a reasonable estimate of fair value.

### 36. Comparative Figures

The presentation and classification of items in the current year financial statements has been changed to adopt the format as prescribed by Bank Negara Malaysia's Guidelines on the Specimen Reports and Financial Statements for Licensed Islamic Banks ("GP8-i"). Comparative figures have been reclassified to conform with this presentation, where necessary.

### 37. Currency

All amounts are stated in Ringgit Malaysia.

# addresses

Registered office

Menara Bumiputra, Jalan Melaka 50100 Kuala Lumpur

Tel: 03-2698 8787

# www.muamalat.com.my

#### Branches/Service Centres

### Wilayah Persekutuan

JALAN MELAKA
1st Floor, Podium Block
Menara Bumiputra
21, Jalan Melaka
50100 Kuala Lumpur
Tel: 03-2691 9616
Fax: 03-2032 5997

TAMAN SEGAR No. 30, Jalan Manis 4 Taman Segar Off Jln Cheras 56100 Kuala Lumpur Tel: 03-9130 2426 Fax: 03-9130 2007

JALAN IPOH Ground Floor, Wisma TCT No. 516-1, Batu 3, Jalan Ipoh 51200 Kuala Lumpur Tel: 03-4041 1885 Fax: 03-4043 1467

Ground Floor Wisma Bandar No.18, Jalan Tuanku Abdul Rahman 50100 Kuala Lumpur Tel: 03-2697 7077 Fax: 03-2697 8020

WISMA BANDAR

SELAYANG No. 53, 53 (M), 51 & 51 (M) Jalan SBC 1 Taman Sri Batu Caves 68100 Batu Caves Selangor Tel: 03-6187 8235

Fax: 03-6186 2387

TAMAN MELAWATI 268, 269 & 270, Jalan Bandar 12 Taman Melawati 53100 Kuala Lumpur Tel: 03-4108 1160 Fax: 03-4107 4625

SERVICE CENTRE Universiti Islam Antarabangsa Central Complex, Jalan Gombak 53100 Kuala Lumpur Tel: 03-6185 8102

Fax: 03-6187 8579

#### Selangor

KAJANG No. 3 & 4, Jalan Dato' Seri P. Alagendra 1, 43000 Kajang Tel: 03-8734 7340 Fax: 03-8734 7332

KELANG Ground & Mezzanine Floor Bangunan Pantai Baru, Lot 227-1 Batu 1, Jalan Meru, 41050 Kelang Tel: 03-3344 4148 Fax: 03-3344 4146

PETALING JAYA 45, Jalan SS 2/64 47300 Petaling Jaya Tel: 03-7874 5722 Fax: 03-7875 5623

SHAH ALAM, SEK 9 28, Jalan Tengku Ampuan Zabedah D9/D 40000 Shah Alam Tel: 03-5512 8830 Fax: 03-5512 8836 RAWANG No. 9 & 11 Jalan Rawang 1 Bandar Baru Rawang 48000 Rawang Tel: 03-6092 1680 Fax: 03-6092 1677

SHAH ALAM, PKNS G-1, 2 & 3 Ground Floor Kompleks PKNS 40000 Shah Alam Tel: 03-5510 6511 Fax: 03-5512 5730

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### Negeri Sembilan

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SEREMBAN Lot 1522 & 1523, Jalan Tun Dr. Ismail 70200 Seremban Tel: 06-765 1500

#### Melaka

395, Taman Sinn Jalan Semabuk, 75050 Melaka Tel: 06-282 8464 Fax: 06-282 7191

#### Perak

IPOH Ground & Mezzanine Floor Wisma Maju UMNO Jalan Sultan Idris Shah, 30000 Ipoh Tel: 05-249 8800 Fax: 05-243 4997

PARIT BUNTAR No. 17 & 19, Jalan Perwira Pusat Bandar Baru 34200 Parit Buntar Tel: 05-716 7201 Fax: 05-716 7204

SITIAWAN Ground & First Floor No. 392, Taman Samudera 32040 Seri Manjung, Perak Tel: 05-6884915 Fax: 05-6884931

TAIPING 18-20, Ground & Mezzanine Floor Jalan Taming Sari, 34000 Taiping Tel: 05-807 8372 Fax: 05-807 8375