

**FOR IMMEDIATE RELEASE ON  
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## **MARii AND BANK MUAMALAT TO COLLABORATE ON AUTOMOTIVE VENDOR FINANCING PROGRAMME**

KUALA LUMPUR, 6 May 2020 - The Malaysia Automotive, Robotics and IoT Institute (MARii) and Bank Muamalat Malaysia Berhad (Bank Muamalat) inked a memorandum of understanding on the development of an Automotive Vendor Financing Programme.

The purpose of the programme is to assist automotive parts and component manufacturers registered under MARii in gaining access to better banking facilities to improve cash flows while doing business with car manufacturers (OEMs).

The Automotive Vendor Financing Programme is expected to benefit 100 selected vendors from the automotive industry.

Signing the MoU in MARii Corporate Satellite Office in Kuala Lumpur today were MARii CEO, Dato' Madani Sahari and Bank Muamalat, Chief Executive Officer, Khairul Kamarudin.

In order to expand opportunities with new customers, the selected automotive vendors would require new vendor financing facilities to support the growth of new business lines whilst ensuring steady supply of parts to their customers. This may come in the form of investments to expand operations and facilitate procurement of raw materials and sub-components.

These new investments are crucial as vendors would require more access to funds to ensure their manufacturing technologies and capabilities are in line with the demands of Industry 4.0.

Through this MoU, MARii will identify eligible automotive vendors for various OEMs operating within the country, and serve as a referral for the vendors as well as act as the advisory focal point to Bank Muamalat on automotive industry knowledge.

"Technology investments require long term, data driven strategic planning to mitigate the associated risks, therefore also requiring innovative supply chain financing packages that are attractive to both industry players and the banking sector. This MoU signifies an important step to allow the banking sector in Malaysia to be more inclusive into the intricacies of this high technology sector," said Dato' Madani.

In order to be eligible for the Automotive Vendor Financing Programme, selected vendors will undergo specific value chain development programmes organised by MARii, such as the Lean Production System (LPS) programme, Automotive Supplier Excellence Programme (ASEP), CEO Growth Mindset Programme (COGMP), Design Engineering Programme (DEP), etc.

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Bank Muamalat Chief Executive Officer, Khairul Kamarudin said, “A total of RM500 million in financing is allocated by the Bank for the purpose of this programme to assist vendors in business and technology development in line with Industry 4.0. The financing will be offered by Bank Muamalat through a structured programme with attractive rates to facilitate the target companies' potential in line with their customers' business expansion.

“The programme is a win-win strategy for both parties, as it will allow Bank Muamalat to deliver the intended outcomes of Shariah through practices and offerings that generate positive impact to the economy, community, and environment,” added Khairul.

Automotive vendors who are interested in applying for the financing packages offered through this collaboration can contact Bank Muamalat Customer Service Centre at 03-2600 5500.

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## About the Malaysia Automotive Robotics and IoT Institute (MARii)

Malaysia Automotive Robotics and IoT Institute (MARii) serves as the focal point, coordinating centre & think tank towards enhancing the competitiveness of the automotive industry and overall mobility, including intelligent transportation system & related services through adoption of robotics & IoT.

## About Bank Muamalat Malaysia Berhad

Bank Muamalat is a leading Islamic bank, established on 1 October 1999, and is governed by Islamic Financial Services Act 2013 (IFSA). As a full-fledged Islamic financial institution, the bank offers its customers a broad range of services, meeting the needs of both individuals and institutions.

In essence, Bank Muamalat provides individuals with services ranging from deposit accounts, asset management, financing needs for automobiles, homes and personal use as well as wealth management products such as family and general takaful, investments, Islamic estate planning to non-financial products such as Islamic funeral management, Quranic learning and halal tours. The Bank offers corporate and institutional customers the full product range of a leading corporate and investment bank, from cash management, payment solutions including trade and export finance to international foreign exchange, financing and capital market transactions.

Bank Muamalat has presence nationwide via a network of 67 branches. In addition, Bank Muamalat also has its electronic channels encompassing i-Muamalat (the Bank's internet banking solution) and our Self Service Terminals (SST) which are available at almost 141 locations through its network of ATMs, CDMs and CICOs. We also provide corporate internet banking at your convenience.

Bank Muamalat is a member of the DRB-HICOM Berhad Group which owns 70% of the Bank's shares with the remaining stake held by Khazanah Nasional Berhad.

Bank Muamalat was officially accepted as a member of Global Alliance for Banking on Values (GABV) on 15 November 2017. Signaling a growing appetite for the values-based banking movement, Bank Muamalat is the first Islamic bank in the world and the first in Southeast Asian region to be accepted as a member of GABV..



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